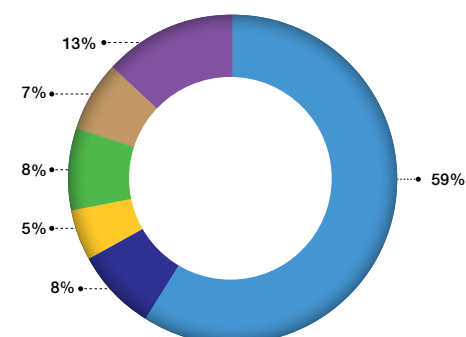


VALUE ADDED & ITS DISTRIBUTION

The statement below shows value added by the operations of the Company and its distribution to the stakeholders

(Rupees in thousand)	2016		2015		2014	
Wealth Generated						
Sales	19,793,529		18,711,298		17,627,358	
Dividend Income	6,472,005		2,617,891		2,553,678	
Other Income	390,298		244,022		322,147	
Total	26,655,832	100%	21,573,211	100%	20,503,183	100%
Wealth Distributed						
Bought-in-materials & services	15,585,322	59%	14,358,651	67%	14,481,180	71%
To Employees						
Remuneration, benefits and facilities	2,209,389	8%	1,732,494	8%	1,520,773	7%
To Government						
Income Tax, Sales Tax, Custom & Excise Duties, Workers' Funds, EOBI & Social Security Contribution, Professional & Local Taxes	1,931,523	7%	1,448,365	7%	1,159,540	6%
To Providers of Capital						
Cash dividend to the ordinary shareholders	2,234,488	8%	1,340,693	6%	786,416	4%
Finance Costs	1,307,505	5%	643,032	3%	751,551	4%
Retained for Reinvestment & Future Growth / (Utilized from reserves)						
	3,387,605	13%	2,049,976	9%	1,803,723	8%
Total	26,655,832	100%	21,573,211	100%	20,503,183	100%

Wealth Generated & Distribution - 2016 (Percentage)



Wealth Generated & Distribution - 2015 (Percentage)

