FIRST QUARTERLY REPORT



ACCOUNTS ENDED | MARCH, 2007 (UNAUDITED)



Contents

| 2 |
|----|
| 3 |
| 6 |
| 8 |
| 9 |
| 10 |
| 11 |
| 17 |
| 19 |
| 20 |
| 22 |
| 23 |
| 24 |
| 25 |
| |

COMPANY INFORMATION

MCB Bank Limited

NIB Bank Limited

Oman International Bank, S.A.O.G.

Board of Directors PICIC Commercial Bank Limited Asadullah Khawaja Saudi Pak Commercial Bank Limited Standard Chartered Bank (Pakistan) Limited (Chairman) The Bank of Tokyo-Mitsubishi UFJ, Limited Kamal Afsar Khalid Yacob The Hongkong & Shanghai Banking Corporation Limited Kirsten Rausing Markku Juha Pentikainen United Bank Limited Head Office & Works Mujeeb Rashid Shahrah-e-Roomi, Shamim Ahmad Khan P.O. Amer Sidhu, Syed Hyder Ali Lahore - 54760, Pakistan PABX : (042) 5811541-46 : (042) 5811191-94 (Managing Director & Chief Executive) Syed Shahid Ali Tariq Iqbal Khan : (042) 5811195 Advisor : (042) 5820147 Syed Babar Ali Karachi Factory Plot No. 6 & 6/1, Sector 28, **Company Secretary** Korangi Industrial Area, Karachi - 74900, Pakistan Adi J. Cawasji **Executive Committee** Tel. : (021) 5045320, 5045310 Syed Hyder Ali -Chairman Fax : (021) 5045330 Mujeeb Rashid -Member Registered Office & Regional Sales Office Khalid Yacob -Member 4th Floor, The Forum Suite No. 416 - 422, G-20, Block 9, **Audit Committee** Shamim Ahmad Khan -Chairman Khayaban-e-Jami, Clifton, (Non-Executive Director) Karachi - 75600, Pakistan PABX : (021) 5874047-49 Tariq Iqbal Khan -Member (Non-Executive Director) : (021) 5378650-52 : (021) 5831618, 5833011 Syed Shahid Ali -Member (Non-Executive Director) Fax : (021) 5860251 Mujeeb Rashid -Member Regional Sales Office (Director & General Manager) Syed Aslam Mehdi -Member 2nd Floor, G.D. Arcade 73-E, Fazal-ul-Haq Road, Blue Area, Islamabad - 44000, Pakistan PABX: (051) 2276765 (Deputy General Manager & Alternate Director to Ms. Kirsten Rausing) -Secretary Adi J. Cawasii : (051) 2276768 **Business Strategy Committee** : (051) 2278632 Syed Hyder Ali -Chairman Fax : (051) 2829411 Mujeeb Rashid -Member Zonal Sales Offices Syed Aslam Mehdi -Member C-2, Hassan Arcade Nusrat Road, Khalid Yacob -Member Multan Cantt. - 60000, Pakistan Tel. & Fax: (061) 4784401-2 System and Technology Committee Mujeeb Rashid -Chairman **Uzair Enterprises** Khalid Yacob -Member Teer Chowk Bhuta Road, Suleman Javed -Member Sukkur - 65200, Pakistan Rating Agency: PACRA Tel. & Fax: (071) 5616138 Company Rating: AA 2nd Floor, Sitara Tower, Bilal Chowk, Auditors Civil Lines, Faisalabad - 38000, Pakistan Tel. & Fax: (041) 2629417 A.F. Ferguson & Co. Chartered Accountants H. Hamza Traders Legal Advisors 15-D Gul Plaza, Opp: Charsadda Bus Stand, Hassan & Hassan - Lahore Peshawar-25000 Orr, Dignam & Co. - Karachi Cell : 0301-8650486 Tel : 091-2043719 Bankers ABN Amro Bank Star Enterprises-1 Allied Bank Limited A/99-2928, Tilak Incline, Askari Commercial Bank Limited Hyderabad-71000 Bank Al-Habib Limited Cell : 0300-9387454 Tel : 022-2615562 Citi Bank N.A Crescent Commercial Bank Limited Shares Registrar Deutsche Bank A G Ferguson Associates (Pvt.) Limited State Life Building No. 1-A Faysal Bank Limited Habib Bank Limited Off I. I. Chundrigar Road, Habib Metropolitan Bank Limited

Karachi - 74000. Pakistan

www.packages.com.pk

Web Presence

DIRECTORS' REPORT FOR THE QUARTER ENDED MARCH 31, 2007



The Directors of Packages Limited take pleasure in presenting to its shareholders, the quarterly report together with the un-audited financial statements of the company for the first quarter ended March 31, 2007.

Operating Results

The comparison of the un-audited results for the quarter ended March 31, 2007 as against March 31, 2006 is as follows:

| | March 31, 2007 | March 31, 2006 |
|---------------------------------------|-------------------|-------------------|
| | (Rupees in millio | |
| Invoiced sales | 2,425 | 2,207 |
| Gross profit | 355 | 368 |
| Profit from operations | 208 | 229 |
| Investment income | 149 | 284 |
| Profit before tax | 329 | 485 |
| Earnings per share - Rs. | 4.49 | 5.34 |
| Paper and paperboard produced-tonnes | 23,407 | 24,328 |
| Paper and paperboard converted-tonnes | 22,781 | 22,071 |
| Plastics all sorts converted-tonnes | 1,913 | 1,796 |

The company has recorded a 10% increase in its gross sales from the corresponding quarter of last year. With the increase in general buying power in the domestic market, the growth in sales is visible across all segments of business, major being in the food packaging, soaps/detergents, corrugated boxes and tissue products.

As explained previously the prices of major inputs like wheat straw, imported pulps and resins during the past nine months have increased from 10% to 25% thus resulting in decline in profit compared to the same quarter of 2006. We are continually focusing on internal efficiencies, alternate raw material sourcing and product mix rationalization to mitigate the effect of increase in raw material costs. The other major reason for lower profit is decrease in investment income during the current quarter from the corresponding period which is mainly due to timing differences.

Bulleh Shah Paper Mill (BSPM) Project

The implementation of the Bulleh Shah Paper Mill Project is in full force. Paper Machine No. 6 (PM6) and its back up processes are under commissioning and its commercial production is targeted during the first half of 2007. The commissioning of Paper Machine No. 7 (PM7) and its back up processes are targeted towards the end of this year/ beginning of 2008.

Converting Operation

The new Corrugator plant is also being erected in Kasur and expected to start production in the second quarter 2007. The trial production of the new Lemanic press is also under way, with commercial production expected to commence during April 2007.

Future Outlook

Consumer market is expected to grow in future. With PM-6, Corrugator plant and the new Lemanic press commencing their commercial productions shortly, more products would be available for sale for the balance of the year.

Company's Customers and Staff

We wish to record our appreciation of the commitment of our employees to the company and continued patronage of our customers.

(Syed Hyder Ali)

Managing Director & Chief Executive

Lahore, April 19, 2007

Packages Limited Financial Statements

PACKAGES LIMITED BALANCE SHEET as at March 31, 2007 (un-audited)

| | Note | March 31, 2007 (Rupees in | December 31, 2006 a thousand) |
|--|------|---|---|
| EQUITY AND LIABILITIES | | • | |
| SHARE CAPITAL AND RESERVES | | | |
| Authorised capital 100,000,000 (2006: 100,000,000) ordinary shares of Rs. 10 each | | 1,000,000 | 1,000,000 |
| Issued, subscribed and paid up capital 69,879,507 (2006: 69,879,507) ordinary shares of Rs. 10 each Reserves Unappropriated profit | | 698,795 9,197,620 6,415,110 16,311,525 | 698,795 6,872,336 6,101,666 13,672,797 |
| NON-CURRENT LIABILITIES | | | |
| Long-term finances - secured Deferred liabilities | 5 | 7,300,000 695,917 | 6,000,000 688,455 |
| | | 7,995,917 | 6,688,455 |
| CURRENT LIABILITIES | | | |
| Current portion of liabilities against assets subject to finance lease Finances under mark up arrangements - secured Creditors, accrued and other liabilities | | 304 1,119,566 1,311,536 2,431,406 | 851 1,280,857 1,030,516 2,312,224 |
| CONTINGENCIES AND COMMITMENTS | 6 | - | - |
| | | 26,738,848 | 22,673,476 |

| | | March 31, 2007 | December 31, 2006 |
|--|------|-------------------|----------------------|
| | Note | (Rupees i | n thousand) |
| ASSETS | | | |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 7 | 3,003,435 | 3,071,115 |
| Intangible assets | | 1,849 | 2,532 |
| Investment property | | 14,184 | 14,423 |
| Assets subject to finance lease | | 679 | 1,901 |
| Capital work-in-progress | 8 | 11,729,437 | 10,143,195 |
| Investments | | 8,100,950 | 5,775,665 |
| Long-term loans and deposits | | 188,999 | 180,618 |
| Retirement benefits | | 69,805 | 69,805 |
| | | 23,109,338 | 19,259,254 |
| CURRENT ASSETS | | | |
| Stores and spares | | 494,983 | 485,665 |
| Stock-in-trade | | 1,561,744 | 1,647,173 |
| Trade debts | | 1,019,282 | 821,160 |
| Loans, advances, deposits, prepayments | | | 3.1.2,233 |
| and other receivables | | 492,577 | 353,521 |
| Cash and bank balances | | 60,924 | 106,703 |
| | | 3,629,510 | 3,414,222 |
| | | | |
| | | | |

The annexed notes 1 to 14 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

Mujeeb Rashid Director

22,673,476

26,738,848

PACKAGES LIMITED PROFIT AND LOSS ACCOUNT

for the quarter ended March 31, 2007 (un-audited)

| | Three mor to March 2007 | |
|---|-------------------------------|-----------------|
| No | te (Rupe | es in thousand) |
| Local sales | 2,397,610 | 2,165,289 |
| Export sales | 27,450 | 3 41,323 |
| | 2,425,060 | 3 2,206,612 |
| Less: Sales tax and excise duty | 324,47 | 7 282,095 |
| Commission | 2,423 | 3 2,365 |
| | 326,900 | 284,460 |
| | 2,098,160 | 3 1,922,152 |
| Cost of sales | (1,743,39) | (1,554,158) |
| Gross profit | 354,775 | 367,994 |
| Administrative expenses | (80,153 | 3) (85,678) |
| Distribution and marketing costs | (59,373 | (56,654) |
| Other operating expenses | (24,609 | 9) (26,057) |
| Other operating income | 17,26 | 1 29,353 |
| Profit from operations | 207,90 | 228,958 |
| Finance costs | (27,516 | 3) (27,963) |
| Investment income | 149,059 | 284,029 |
| Profit before tax | 329,44 | 485,024 |
| Taxation | (16,000 | 0) (112,000) |
| Profit for the period | 313,444 | 373,024 |
| Earnings per share - basic and diluted Rupees | 4.49 | 5.34 |

The annexed notes 1 to 14 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

PACKAGES LIMITED CASH FLOW STATEMENT

for the quarter ended March 31, 2007 (un-audited)

| | | Three months to March 31, 2007 | Three months to March 31, 2006 |
|---|------|--|--|
| | Note | (Rupees in | thousand) |
| Cash flow from operating activities: | | | |
| Cash generated from operations Finance cost paid Taxes paid Payments for accumulating compensated absences | 11 | 187,922 (30,802) (26,017) (1,038) | 230,612 (6,780) (20,061) (1,527) |
| Net cash from operating activities | | 130,065 | 202,244 |
| Cash flow from investing activities: | | | |
| Purchase of property, plant and equipment Net increase in long-term loans and deposits Proceeds from sale of property, plant and equipment Dividends received Investments | | (1,415,737) (8,380) 11,369 99,059 | (2,228,392) (46) 2,957 295,521 (100,000) |
| Net cash used in investing activities | | (1,313,689) | (2,029,960) |
| Cash flow from financing activities: | | | |
| Proceeds from long-term finances Payment of finance lease liabilities Dividend paid | | 1,300,000 (547) (317) | (907) (19) |
| Net cash from / (used) in financing activities | | 1,299,136 | (926) |
| Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period | | 115,512 (1,174,154) | (1,828,642) 417,230 |
| Cash and cash equivalents at the end of the period | 12 | (1,058,642) | (1,411,412) |

The annexed notes 1 to 14 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

PACKAGES LIMITED STATEMENT OF CHANGES IN EQUITY

for the quarter ended March 31, 2007 (un-audited)

| • | Share capital | Share premium | Fair value reserve | Hedging reserve | General reserve | Unappro- priated profit | Total |
|---|---------------|---------------|--------------------|--------------------|--------------------|-------------------------------|------------|
| | (R | u p e | e s i | i n | t h o | u s a | n d) |
| Balance as on December 31, 2005 | 698,795 | 2,986,953 | 19,500 | (76,092) | 3,090,936 | 1,016,163 | 7,736,255 |
| Final Dividend for the year ended December 31, 2005 Rs. 6.00 per share | - | - | - | - | - | (419,277) | (419,277) |
| Transferred from profit & loss account | - | - | - | - | 596,000 | (596,000) | - |
| Fair value loss during the period | - | - | (8,700) | - | - | - | (8,700) |
| Gain arising on foreign currency forward options entered into as part of cash flow hedge for the purchase of plant & machinery | - | - | - | 1,905 | - | - | 1,905 |
| Transferred to CWIP on expiry of foreign currency forward options | - | - | - | 74,187 | - | - | 74,187 |
| Profit for the period | - | - | - | - | - | 373,024 | 373,024 |
| Balance as on March 31, 2006 | 698,795 | 2,986,953 | 10,800 | - | 3,686,936 | 373,910 | 7,757,394 |
| Fair value gain during the period | - | - | 186,950 | - | - | - | 186,950 |
| Transferred to profit & loss account on disposal of shares of The Resource Group (TRG) Pakistan Limited | - | - | 697 | - | - | - | 697 |
| Profit for the period | - | - | - | - | - | 5,727,756 | 5,727,756 |
| Balance as on December 31, 2006 | 698,795 | 2,986,953 | 198,447 | - | 3,686,936 | 6,101,666 | 13,672,797 |
| Fair value gain during the period | - | - | 2,325,284 | - | - | - | 2,325,284 |
| Profit for the period | - | - | - | - | - | 313,444 | 313,444 |
| Balance as on March 31, 2007 | 698,795 | 2,986,953 | 2,523,731 | - | 3,686,936 | 6,415,110 | 16,311,525 |

The annexed notes 1 to 14 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

PACKAGES LIMITED

SELECTED NOTES TO THE FINANCIAL STATEMENTS

for the quarter ended March 31, 2007 (un-audited)

- 1. These financial statements are un-audited and are being submitted to shareholders, as required by section 245 of the Companies Ordinance , 1984.
- 2. The accounting policies adopted for the preparation of these quarterly financial statements are the same as those applied in the preparation of the preceding annual published financial statements of the company for the year ended December 31, 2006.
- 3. These financial statements have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, "Interim Financial Reporting".
- 4. The provision for taxation for the quarter ended March 31, 2007 has been made on an estimated basis.
- 5. Long-term finances secured

| | March 31, 2007 (Rupees i | December 31, 2006 n thousand) |
|---|--------------------------------|-------------------------------------|
| Opening Balance Add: disbursements during the period | 6,000,000 1,300,000 | 1,000,000 5,000,000 |
| | 7,300,000 | 6,000,000 |
| Less: paid during the period | - | - |
| Closing Balance | 7,300,000 | 6,000,000 |

- 6. Contingencies and commitments
- 6.1 Contingencies
 - (i) Claims against the company not acknowledged as debts Rs. 11.442 million (December 31, 2006: Rs. 11.247 million).
 - (ii) Against a sales tax refund aggregating Rs. 12.827 million determined by the Sales Tax Officer (STO) on the basis of the orders of the Appellate Assistant Commissioner (AAC) for the assessment years 1977-78 through 1980-81 and recognised in the financial statements in 1985, the STO filed an appeal in 1986 with the Income Tax Appellate Tribunal (ITAT) against the Orders of the AAC for these years. The orders of the AAC were based on a decision already given by the ITAT on the company's appeal for application of a lower rate of sales tax on self consumed material for earlier years. Pending the outcome of the appeal filed by STO no adjustment has been made for the refunds recognised in the financial statements as the management is of the view that the appeal of the STO will not be upheld by the ITAT.

6.2 Commitments in respect of

- (i) Contracts for capital expenditure Rs. 1,225.632 million (December 31, 2006: Rs. 2,849.840 million).
- (ii) Letters of credit other than for capital expenditure Rs. 337.555 million (December 31, 2006: Rs. 329.418 million).
- (iii) The amount of future payments under operating leases and the period in which these payments will become due are as follows:

| | | 37 . | March 31, 2007 | December 31, 2006 |
|-----|--|-------------|-------------------|----------------------|
| | Years | Note | (Rupees | in thousand) |
| | Not later than one year | | 8,807 | 5,466 |
| | Later than one year and not later than five years | | 8,470 | 6,749 |
| | Later than five years | | 1,763 | 1,883 |
| | | | 19,040 | 14,098 |
| 7. | Property, plant and equipment | | | |
| | Opening book value | | 3,071,115 | 2,996,821 |
| | Add: additions during the period | 7.1 | 25,166 | 448,005 |
| | transfers from leased assets | | 1,091 | 4,145 |
| | | | 26,257 | 452,150 |
| | | | 3,097,372 | 3,448,971 |
| | Less: disposals during the period (at book value) | | 8,491 | 4,941 |
| | depreciation charged during the period | | 85,446 | 372,915 |
| | | | 93,937 | 377,856 |
| | | | 3,003,435 | 3,071,115 |
| 7.1 | Following is the detail of additions during the period | d | | |
| | Freehold land | | - | 158,784 |
| | Building on freehold land | | 715 | 100 |
| | Plant and machinery | | 6,675 | 226,645 |
| | Other equipment | | 6,877 | 15,519 |
| | Furniture and fixtures | | 146 | 138 |
| | Vehicles | | 10,753 | 46,819 |
| | | | 25,166 | 448,005 |

8. Capital work-in-progress

| | | March 31, 2007 (Rupees i | December 31, 2006 n thousand) |
|----|---|---|--|
| | Civil works Plant and machinery Others | 46,648 913,113 16 | 28,136 790,655 48 |
| | Expansion project : | | |
| | Civil works Plant and machinery [including in transit Rs. 17.468 million (2006: Rs. 87.817 million)] Advances | 1,313,312 8,217,888 147,998 | 1,129,342 6,881,200 491,050 |
| | Unallocated expenditure | 1,090,462 | 822,764 |
| | | 10,769,660 | 9,324,356 |
| | | 11,729,437 | 10,143,195 |
| 9. | Cost of sales | Three months to March 31, 2007 (Rupees i | Three months to March 31, 2006 n thousand) |
| | Opening work-in-process | 97,561 | 80,980 |
| | Materials consumed | 1,109,313 | 910,283 |
| | Salaries, wages and amenities | 131,038 | 117,709 |
| | Fuel and power | 230,507 | 216,056 |
| | Production supplies | 52,996 | 54,087 |
| | Excise duty and sales tax | 169 | 99 |
| | Rent, rates and taxes | 585 | 717 |
| | Insurance | 7,164 | 8,610 |
| | Repairs and maintenance | 54,779 | 63,007 |
| | Packing expenses | 11,285 | 15,738 |
| | Depreciation on property, plant and equipment Amortisation on intangible assets | $78,758 \\ 624$ | $90,665 \\ 647$ |
| | Depreciation on assets subject to finance lease | 15 | 199 |
| | Technical fee and royalty | 2,266 | 4,416 |
| | Other expenses | 22,801 | 18,260 |
| | | 1,799,861 | 1,581,473 |
| | Less: Closing work-in-process | 98,048 | 88,919 |
| | Cost of goods produced | 1,701,813 | 1,492,554 |
| | Opening stock of finished goods | 525,917 | 415,973 |
| | | 2,227,730 | 1,908,527 |
| | Less: Closing stock of finished goods | 484,339 | 354,369 |
| | | 1,743,391 | 1,554,158 |
| | | | |

10. Transactions with related parties

| | r r F | | |
|-----|---|--------------------------------------|--------------------------------------|
| | | Three months to March 31, 2007 | Three months to March 31, 2006 |
| | | (Rupees in | n thousand) |
| | Purchase of goods and services Sale of goods and services | 163,408 765,800 | 194,082 722,320 |
| | Sale of property, plant and equipment | 6,161 | 122,320 |
| | Dividend income | 149,059 | 284,029 |
| | Rental income | 6,681 | 6,321 |
| | Lease rental paid | 975 | 0,021 |
| | Expenses charged in respect of retirement benefits plans | 12,466 | 10,998 |
| | Key management personnel compensation | 9,938 | 8,944 |
| | Period-end balances | | |
| | Terror end buttinees | March 31, 2007 | December 31, 2006 |
| | | (Rupees ir | n thousand) |
| | Receivable from related parties | 453,379 | 339,944 |
| | Payable to related parties | 72,305 | 45,159 |
| 11. | Cash generated from operations | | |
| | | Three months to March 31, 2007 | Three months to March 31, 2006 |
| | | | thousand) |
| | Profit before tax | 329,444 | 485,024 |
| | Adjustments for: Depreciation on property, plant and equipment | 85,446 | 98,043 |
| | Amortisation on intangible assets | 683 | 707 |
| | Depreciation on investment property | 239 | 240 |
| | Depreciation on assets subject to finance lease | 131 | 696 |
| | Provision for accumulating compensated absences | 3,000 | 1,200 |
| | Unrealized gain on held to maturity investments | - | (492) |
| | Gain on foreign currency forward options | - | (14,867) |
| | Net profit on disposal of property, plant and equipment | (2,878) | (748) |
| | Finance costs | 27,516 | 27,963 |
| | Dividend income | (149,059) | (284,029) |
| | Profit before working capital changes | 294,522 | 313,737 |
| | Effect on cash flow due to working capital changes | | |
| | Increase in trade debts | (198,122) | (77,460) |
| | (Increase) / decrease in stores and spares | (9,318) | 2,657 |
| | Decrease / (increase) in stock-in-trade | 85,429 | (38,524) |
| | Increase in loans, advances, deposits, prepayments | | |
| | and other receivables | (73,539) | (60,892) |
| | Increase in creditors, accrued and other liabilities | 88,950 | 91,094 |
| | | (106,600) | (83,125) |
| | | 187,922 | 230,612 |
| | | | |

12. Cash and cash equivalents

| | March 31, 2007 (Rupees i | December 31, 2006 n thousand) |
|-------------------------------------|--------------------------------|-------------------------------------|
| Cash and bank balances | 60,924 | 160,818 |
| Finances under mark up arrangements | (1,119,566) (1,058,642) | (1,572,230) |

13. Date of authorisation for issue

These financial statements were authorised for issue on April 19, 2007 by the Board of Directors of the company.

14. Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

Packages Group Consolidated Financial Statements

DIRECTORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE QUARTER ENDED MARCH 31, 2007



The Directors of Packages Limited take pleasure in presenting to its shareholders, the un-audited consolidated financial statements of the group for the first quarter ended March 31, 2007.

Operating Results

The comparison of the un-audited results for the quarter ended March 31, 2007 as against March 31, 2006 is as follows:

| | March 31, 2007 | March 31, 2006 | |
|----------------------------------|-------------------|-------------------|--|
| | (Rupees | in million) | |
| Invoiced sales | 2,683 | 2,330 | |
| Profit from operations | 250 | 272 | |
| Income from associated companies | 257 | 322 | |
| Profit before tax | 470 | 556 | |

The group has shown a 15% growth in sales over the first quarter of 2006. Both its subsidiaries have recorded 7% increase in sales.

DIC Pakistan group's Pakistani subsidiary has successfully met all its growth projections for the quarter and has started working on diversifying its marketing operations by selling laminating adhesives and news inks in the local market.

Packages Lanka (Private) Limited's sales grew as per plan in the current quarter, but the depreciation of Sri Lankan rupee vis-a-vis US Dollar exchange rate has resulted in increased input costs for the company. In the coming quarters efforts would be made to rationalize sale prices to partly cover the input costs.

(Syed Hyder Ali)

Managing Director & Chief Executive

Lahore, April 19, 2007

CONSOLIDATED BALANCE SHEET as at March 31, 2007 (un-audited)

| | Note | March 31, 2007 (Rupees | December 31, 2006 in thousand) |
|--|------|---|---|
| EQUITY AND LIABILITIES | | | |
| CAPITAL AND RESERVES | | | |
| Authorised capital 100,000,000 (2006: 100,000,000) ordinary shares of Rs. 10 each | | 1,000,000 | 1,000,000 |
| EQUITY ATTRIBUTABLE TO EQUITY HOLDERS OF THE PARENTS | | | |
| Issued, subscribed and paid up capital 69,879,507 (2006: 69,879,507) ordinary shares of Rs. 10 each Reserves Unappropriated profit | | $ \begin{array}{r} 698,795 \\ 9,164,603 \\ 6,666,558 \\ \hline 16,529,956 \end{array} $ | $ \begin{array}{r} 698,795 \\ 6,840,764 \\ 6,324,878 \\ \hline 13,864,437 \end{array} $ |
| MINORITY INTEREST | | 92,080 | 123,643 |
| WINOUIT INTEREST | | 16,622,036 | - |
| NON-CURRENT LIABILITIES | | 10,022,030 | 13,988,080 |
| Long-term finances - secured Liabilities against assets subject to finance lease Deferred liabilities | 5 | 7,311,100 - 773,149 | 6,015,427 107 761,804 |
| CURRENT LIABILITIES | | 8,084,249 | 6,777,338 |
| Current portion of long-term liabilities Finances under mark up arrangements - secured Creditors, accrued and other liabilities Provision for taxation | 5.1 | 17,955 1,412,486 1,343,269 | 18,866 1,485,452 1,058,183 3,092 |
| CONTINGENCIES AND COMMITMENTS | 6 | 2,773,710 | 2,565,593 |
| | | 27,479,995 | 23,331,011 |

| | Note | March 31, 2007 (Rupees | December 31, 2006 in thousand) |
|--|-------|------------------------------|--------------------------------------|
| ASSETS | 11010 | (Mapees) | in thousand, |
| NON-CURRENT ASSETS | | | |
| Property, plant and equipment | 7 | 3,246,752 | 3,324,361 |
| Intangible assets | | 1,919 | 2,602 |
| Investment property | | 7,839 | 7,988 |
| Assets subject to finance lease | | 2,592 | 3,828 |
| Capital work-in-progress | 8 | 11,745,241 | 10,153,889 |
| Goodwill | | 23,854 | 26,504 |
| Investments | 9 | 8,131,255 | 5,734,512 |
| Long-term loans and deposits | | 189,869 | 181,197 |
| Retirement benefits | | 69,805 | 69,805 |
| | | 23,419,126 | 19,504,686 |
| CURRENT ASSETS | | | |
| Stores and spares | | 507,841 | 499,983 |
| Stock-in-trade | | 1,808,229 | 1,875,769 |
| Trade debts | | 1,172,835 | 976,274 |
| Loans, advances, deposits, prepayments | | | |
| and other receivables | | 500,367 | 360,751 |
| Cash and bank balances | | 71,597 | 113,548 |
| | | 4,060,869 | 3,826,325 |

27,479,995 23,331,011

The annexed notes 1 to 15 form an integral part of these financial statements.

Asadullah Khawaja

Chairman

Syed Hyder Ali Managing Director & Chief Executive

CONSOLIDATED PROFIT AND LOSS ACCOUNT

for the quarter ended March 31, 2007 (un-audited)

| | Note | Three Months to March 31, 2007 (Rupees in | Three Months to March 31, 2006 thousand) |
|--|--------|--|---|
| Local sales Export sales | | 2,655,204 27,456 | 2,284,065 46,097 |
| | | 2,682,660 | 2,330,162 |
| Less: Sales tax and excise duty Commission | | 344,274 3,332 | 285,290 3,203 |
| | | 347,606 | 288,493 |
| | | 2,335,054 | 2,041,669 |
| Cost of sales | 10 | (1,915,661) | (1,609,735) |
| Gross profit Administrative expenses Distribution and marketing costs Other operating expenses | | 419,393 (93,628) (65,884) (27,116) | 431,934 (97,751) (62,658) (28,446) |
| Other operating income | | 17,552 | 29,142 |
| Profit from operations Finance costs Income from associated companies | | 250,317 (36,987) 256,775 | 272,221 (38,063) 322,093 |
| Profit before tax Taxation | | 470,105 | 556,251 |
| Group Associates | | (31,209) (86,917) | (121,112) (92,622) |
| | | (118,126) | (213,734) |
| Profit for the period Minority interest | | 351,979 (10,299) | 342,517 (10,184) |
| | | 341,680 | 332,333 |
| Combined earnings per share - basic and diluted | Rupees | 4.89 | 4.76 |

The annexed notes 1 to 15 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

CONSOLIDATED CASH FLOW STATEMENT

for the quarter ended March 31, 2007 (un-audited)

| | Note | Three Months to March 31, 2007 (Rupees in | Three Months to March 31, 2006 thousand) |
|---|------|--|---|
| Cash flow from operating activities: | | | |
| Cash generated from operations Finance cost paid Taxes paid Payments for accumulating compensated absences | 12 | 229,974 (40,272) (40,233) (1,038) | 290,328 (16,556) (27,214) (1,527) |
| Net cash from operating activities | | 148,431 | 245,031 |
| Cash flow from investing activities: | | | |
| Purchase of property, plant and equipment Net increase in long-term loans and deposits Proceeds from sale of property, plant and equipment Dividends received Investments | | (1,421,372) (8,672) 11,369 48,400 | (2,231,474) (667) 3,169 282,012 (100,000) |
| Net cash used in investing activities | | (1,370,275) | (2,046,960) |
| Cash flow from financing activities: | | | |
| Proceeds from long-term finances Repayment of long-term finances Payment of finance lease liabilities Dividend paid Dividend paid to minority shareholders | | 1,300,000 (4,327) (1,018) (317) (41,479) | (2,293) (3,316) (19) (11,061) |
| Net cash from / (used) in financing activities | | 1,252,859 | (16,689) |
| Net Increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period | | 31,015 (1,371,904) | (1,818,618) 137,860 |
| Cash and cash equivalents at the end of the period | 13 | (1,340,889) | (1,680,758) |

The annexed notes 1 to 15 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

for the quarter ended March 31, 2007 (un-audited)

| | | | | | Minority Interest | Total Equity | | | | |
|---|------------------|------------------|--|------------|----------------------|--------------------|-------------------------------|------------|----------|------------|
| | Share capital | Share premium | Exchange difference on translatior of foreign subsidiary | Fair Value | Hedging reserve | General reserve | Unappro- priated profit | Total | | |
| | (R | u p | e e | S | i n | t | h o | u s | a n | d) |
| Balance as on December 31, 2005 | 698,795 | 2,986,953 | (27,647) | 19,500 | (76,092) | 3,090,936 | 1,857,321 | 8,549,766 | 90,547 | 8,640,313 |
| Final dividend for the year ended December 31, 2005 Rs. 6.00 per share | - | - | = | - | - | - | (419,277) | (419,277) | (11,061) | (430,338) |
| Transferred from profit and loss account | - | - | - | - | - | 596,000 | (596,000) | - | - | - |
| Fair value loss during the period | - | - | - | (8,700) | - | - | - | (8,700) | - | (8,700) |
| Gain arising on foreign currency forward options entered into as part of cash flow hedge for the purchase of plant and machinery | - | - | - | - | 1,905 | - | - | 1,905 | - | 1,905 |
| Transferred to CWIP on expiry of foreign currency forward options | - | - | - | - | 74,187 | - | - | 74,187 | - | 74,187 |
| Profit for the period | - | - | - | - | - | - | 332,333 | 332,333 | 10,184 | 342,517 |
| Exchange adjustments | - | - | (243) | - | - | - | - | (243) | (121) | (364) |
| Balance as on March 31, 2006 | 698,795 | 2,986,953 | (27,890) | 10,800 | - | 3,686,936 | 1,174,377 | 8,529,971 | 89,549 | 8,619,520 |
| Fair value gain during the period | - | - | - | 186,950 | - | - | - | 186,950 | - | 186,950 |
| Transferred to profit and loss account on disposal of shares of The Resource Group (TRG) Pakistan Limited | - | - | - | 697 | - | - | - | 697 | - | 697 |
| Profit for the period | - | - | - | - | - | - | 5,150,501 | 5,150,501 | 35,012 | 5,185,513 |
| Exchange adjustments | - | _ | (3,682) | | - | - | | (3,682) | (918) | (4,600) |
| Balance as on December 31, 2006 | 698,795 | 2,986,953 | (31,572) | 198,447 | - | 3,686,936 | 6,324,878 | 13,864,437 | 123,643 | 13,988,080 |
| Final Dividend for the year ended December 31, 2006 | - | - | - | - | - | - | - | - | (41,479) | (41,479) |
| Fair value gain during the period | - | - | - | 2,325,284 | - | - | - | 2,325,284 | - | 2,325,284 |
| Profit for the period | - | - | - | - | - | - | 341,680 | 341,680 | 10,299 | 351,979 |
| Exchange adjustments | - | - | (1,445) | - | - | - | - | (1,445) | (383) | (1,828) |
| Balance as on March 31, 2007 | 698,795 | 2,986,953 | (33,017) | 2,523,731 | - | 3,686,936 | 6,666,558 | 16,529,956 | 92,080 | 16,622,036 |

The annexed notes 1 to 15 form an integral part of these financial statements.

Asadullah Khawaja Chairman Syed Hyder Ali Managing Director & Chief Executive

SELECTED NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

for the quarter ended March 31, 2007 (un-audited)

- 1. These financial statements are un-audited and are being submitted to shareholders, as required by section 245 of the Companies Ordinance , 1984.
- 2. The accounting policies adopted for the preparation of these quarterly consolidated financial statements are the same as those applied in the preparation of preceding annual published financial statements of the group for the year ended December 31, 2006.
- 3. These financial statements have been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, "Interim Financial Reporting".
- 4. The provision for taxation of the parent company for the quarter ended March 31, 2007 has been made on an estimated basis.

| 5. | Long-term finances - secured | | March 31, 2007 | December 31, 2006 |
|-----|---|-------|-------------------|----------------------|
| | | | (Rupees in | thousand) |
| | These are composed of: | | | |
| | Long-term loan - secured | | 7,300,000 | 6,000,000 |
| | Foreign currency loans - secured | | 27,751 | 32,257 |
| | | | 7,327,751 | 6,032,257 |
| | Less: Current portion shown under current liabilities | | | |
| | Foreign currency loans - secured | 5.1.1 | 16,651 | 16,830 |
| | Closing Balance | | 7,311,100 | 6,015,427 |
| 5.1 | Current portion of long-term liabilities | | | |
| | Foreign currency loans - secured | 5.1.1 | 16,651 | 16,830 |
| | Liabilities against assets subject to finance lease | | 1,304 | 2,036 |
| | | | 17,955 | 18,866 |

6. Contingencies and commitments

6.1 Contingencies

- (i) Claims against the group not acknowledged as debts Rs. 11.442 million (December 31, 2006: Rs. 11.247 million).
- (ii) Against a sales tax refund aggregating Rs. 12.827 million determined by the Sales Tax Officer (STO) on the basis of the orders of the Appellate Assistant Commissioner (AAC) for the assessment years 1977-78 through 1980-81 and recognised in the financial statements in 1985, the STO filed an appeal in 1986 with the Income Tax Appellate Tribunal (ITAT) against the Orders of the AAC for these years. The orders of the AAC were based on a decision already given by the ITAT on the parent company's appeal for application of a lower rate of sales tax on self consumed material for earlier years. Pending the outcome of the appeal filed by STO no adjustment has been made for the refunds recognised in the financial statements as the management is of the view that the appeal of the STO will not be upheld by the ITAT.

6.2 Commitments in respect of

- (i) Contracts for capital expenditure Rs. 1,228.532 million (December 31, 2006: Rs. 2,854.205 million).
- (ii) Letters of credit other than for capital expenditure Rs. 368.355 million (December 31, 2006: Rs. 353.653 million).
- (iii) The amount of future payments under operating leases and the period in which these payments will become due are as follows:

| | | | March 31, 2007 | December 31, 2006 |
|-----|---|------|----------------------------|------------------------------|
| | Years | Note | (Rupees in | thousand) |
| | Not later than one year Later than one year and not later than five years Later than five years | | 8,807 8,470 1,763 | 5,466 6,749 1,883 |
| | | | 19,040 | 14,098 |
| 7. | Property, plant and equipment | | | |
| | Opening book value | | 3,324,361 | 3,270,087 |
| | Add: additions during the period transfers from leased assets exchange adjustment on opening cost | 7.1 | 25,692 1,091 (3,676) | 486,380 4,145 (11,250) |
| | | | 23,107 | 479,275 |
| | | | 3,347,468 | 3,749,362 |
| | Less: disposals during the period (at book value) depreciation charged during the period exchange adjustment on opening accumulated | | 8,491 93,942 | 25,565 404,874 |
| | depreciation / amortisation | | (1,717) | (5,438) |
| | | | 100,716 | 425,001 |
| | | | 3,246,752 | 3,324,361 |
| 7.1 | Following is the detail of additions during the perio | d | | |
| | Freehold land Building on freehold land Building on leasehold land | | 715 | 158,784 543 |
| | Plant and machinery | | 7,035 | 252,918 |
| | Other equipment Furniture and fixtures | | 6,932 183 | 20,597 359 |
| | Vehicles | | 10,827 | 53,179 |
| | | | 25,692 | 486,380 |

| 8. | Capital work-in-progress | | March 31, 2007 | December 31, 2006 |
|-----|---|------------|-------------------------|-------------------------|
| | | Note | (Rupees i | n thousand) |
| | Civil works Plant and machinery Others | | 46,648 928,917 16 | 28,136 801,349 48 |
| | Expansion project: Civil works Plant and machinery [including in transit Rs. 17.468 million (2006: Rs. 87.817 million)] | | 1,313,312 8,217,888 | 1,129,342 6,881,200 |
| | Advances Unallocated expenditure | | 147,998 1,090,462 | 491,050 822,764 |
| | | | 10,769,660 | 9,324,356 |
| | | | 11,745,241 | 10,153,889 |
| 9. | Investments | | | |
| | These represent the long-term investments in: | | | |
| | Equity instruments of associated companies Others | 9.1 9.3 | 1,947,654 6,183,601 | 1,876,196 3,858,316 |
| | | | 8,131,255 | 5,734,512 |
| 9.1 | In equity instruments of associated companies | | | |
| | Cost Transferred during the period | | 1,632,552 | 202,474 1,430,078 |
| | | | 1,632,552 | 1,632,552 |
| | Post acquisition profit brought forward | | 243,644 | 1,027,059 |
| | | | 1,876,196 | 2,659,611 |
| | Profit for the period Before taxation Provision for taxation | | 256,775 (86,917) | 1,776,692 (319,070) |
| | | | 169,858 | 1,457,622 |
| | | | 2,046,054 | 4,117,233 |
| | Less: Dividends received during the period Disposed off during the period | | 98,400 | 772,989 1,468,048 |
| | | | 98,400 | 2,241,037 |
| | Balance as on | 9.2 | 1,947,654 | 1,876,196 |
| | | | | |

| 9.2 In equity instruments of associated companies | March 31, 2007 | December 31, 2006 in thousand) |
|---|-------------------|--------------------------------------|
| Quoted | (Nupces) | in thousand) |
| IGI Insurance Limited (Formerly International General Insurance Company of Pakistan Limited) 2,118,138 (2006: 2,118,138) fully paid ordinary shares of Rs. 10 each Market value - Rs. 921.178 million (2006: Rs. 845.137 million) | 893,745 | 891,170 |
| Tri-Pack Films Limited 10,000,000 (2006: 10,000,000) fully paid ordinary shares of Rs. 10 each Market value - Rs. 787.500 million (2006: Rs. 538.500 million) | 532,458 | 554,690 |
| IGI Investment Bank Limited (Formerly First International Investment Bank Limited) 4,610,915 (2006: 4,610,915) fully paid ordinary shares of Rs. 10 each | 54.015 | FF F10 |
| Market value - Rs. 68.703 million (2006: Rs. 59.941 million) | 54,015 | 55,516 |
| Unquested | 1,480,218 | 1,501,376 |
| Unquoted | | |
| Tetra Pak Pakistan Limited 30,800,000 (2006: 30,800,000) fully paid ordinary | | |
| shares of Rs. 10 each | 467,436 | 374,820 |
| | 1,947,654 | 1,876,196 |
| 9.3 Others | | |
| Quoted | | |
| The Resource Group (TRG) Pakistan Limited 4,606,000 (2006: 4,606,000) fully paid ordinary shares of Rs. 10 each | 48,133 | 40,303 |
| Nestle Pakistan Limited 3,649,248 (2006: 3,649,248) fully paid ordinary shares of Rs. 10 each | 6,130,737 | 3,813,282 |
| Unquoted | | |
| Pakistan Tourism Development Corporation Limited 2,500 (2006: 2,500) fully paid ordinary shares of Rs. 10 each | 25 | 25 |
| Orient Match Company Limited 1,900 (2005: 1,900) fully paid ordinary shares of Rs. 100 each | - | - |
| Coca-Cola Beverages Pakistan Limited 500,000 (2006: 500,000) fully paid ordinary shares of | 4 700 | 4 700 |
| Rs. 10 each | 4,706 | 4,706 |
| | 6,183,601 | 3,858,316 |

Nestle Pakistan Limited, The Resource Group (TRG) Pakistan Limited and Coca-Cola Beverages Pakistan Limited are associated undertaking as per the Companies Ordinance 1984. However, for the purpose of measurement, these have been classified as available for sale investment and measured at fair value.

| 10 | Cost of sales | | |
|-----|--|-------------------|-------------------|
| 10. | Cost of Sales | Three months | Three months |
| | | March 31, 2007 | March 31, 2006 |
| | | (Rupees in | thousand) |
| | Opening work-in-process | 140,257 | 132,210 |
| | Materials consumed | 1,244,190 | 923,414 |
| | Salaries, wages and amenities | 142,530 | 127,707 |
| | Fuel and power | 238,925 | 223,591 |
| | Production supplies | 55,135 | 55,721 |
| | Excise duty and sales tax | 169 | 99 |
| | Rent, rates and taxes | 1,206 | 1,062 |
| | Insurance | 7,600 | 9,014 |
| | Repairs and maintenance | 59,491 | 67,869 |
| | Packing expenses | 11,285 | 20,085 |
| | Depreciation on property, plant and equipment | 86,541 | 98,341 |
| | Amortisation on intangible assets | 624 | 664 |
| | Depreciation on assets subject to finance lease | 15 | 199 |
| | Technical fee and royalty | 7,383 | 9,142 |
| | Travelling and conveyance | 390 | 145 |
| | Other expenses | 24,277 | 20,038 |
| | | 2,020,018 | 1,689,301 |
| | Less: Closing work-in-process | 143,020 | 140,212 |
| | Cost of goods produced | 1,876,998 | 1,549,089 |
| | Opening stock of finished goods | 551,765 | 444,283 |
| | | 2,428,763 | 1,993,372 |
| | Less: Closing stock of finished goods | 513,102 | 383,637 |
| | | 1,915,661 | 1,609,735 |
| 11. | Transactions with related parties | | |
| | Associated companies | | |
| | Purchase of goods and services | 79,632 | 114,909 |
| | Sale of goods and services | 764,456 | 720,010 |
| | Dividend income | 98,400 | 270,520 |
| | Rental income | 5,507 | 5,369 |
| | Expense charged in respect of retirement benefit plans | 12,466 | 11,074 |
| | Key management personnel compensation | 9,938 | 10,302 |
| | - | | |

All transactions with related parties have been carried out on commercial terms and conditions.

Period-end balances

| | March 31, 2007 (Rupees | December 31, 2006 in thousand) |
|---------------------------------|------------------------------|--------------------------------------|
| Receivable from related parties | 449,003 | 358,982 |
| Payable to related parties | 16,832 | 11,742 |

These are in the normal course of business and are interest free.

12. Cash generated from operations

| . Cash generated from operations | Three months March 31, 2007 | Three months March 31, 2006 |
|---|-----------------------------------|-----------------------------------|
| | (Rupees in thousand) | |
| Profit before tax Adjustments for: | 470,105 | 556,251 |
| Depreciation on property, plant and equipment | 93,942 | 105,968 |
| Amortisation on intangible assets | 683 | 707 |
| Depreciation on investment property | 149 | 240 |
| Depreciation on assets subject to finance lease | 145 | 1,350 |
| Amortisation of goodwill | 2,650 | 2,650 |
| Provision for accumulating compensated absences | | |
| and staff gratuity | 3,333 | 1,443 |
| Exchange Adjustments | 130 | 49 |
| Gain on foreign currency forward option | - | (14,867) |
| Gain on held to maturity investments | - | (492) |
| Net profit on disposal of property, plant and equipment | (2,878) | (652) |
| Finance costs | 36,987 | 38,063 |
| Share of profit from associated companies | (256,775) | (322,093) |
| Profit before working capital changes | 348,471 | 368,617 |
| Effect on cash flow due to working capital changes | | |
| Increase in trade debts | (196,561) | (78,439) |
| (Increase) / decrease in stores and spares | (7,858) | 8,257 |
| Decrease / (increase) in stock in trade | 67,540 | (24,596) |
| Increase in loans, advances, deposits, prepayments | | |
| and other receivables | (74,634) | (68,776) |
| Increase in creditors, accrued and other liabilities | 93,016 | 85,265 |
| | (118,497) | (78,289) |
| | 229,974 | 290,328 |
| | | |

13. Cash and cash equivalents

| 1 | | | |
|---|---|---------------------------------|-----------------------------------|
| | | March 31, 2007 (Rupees in | March 31, 2006 thousand) |
| Cash and bank balances Finances under mark up arrangements | | 71,597 (1,412,486) | 166,538 (1,847,296) |
| | | (1,340,889) | (1,680,758) |
| 14. Detail of subsidiaries | | | |
| Name of the subsidiaries | Accounting year end | Percentage of holding | Country of incorporation |
| Packages Lanka (Private) Limited DIC Pakistan Limited Packages Construction (Private) Limited | December 31 December 31 December 31 | 79.07% 54.98% 99.99% | Sri Lanka Pakistan Pakistan |

15. Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

Asadullah Khawaja Chairman

The Asalully

Syed Hyder Ali Managing Director & Chief Executive



www.packages.com.pk