# First Quarterly Report

Interim Financial Information MARCH, 2009 (Un-audited)





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## **COMPANY INFORMATION**

**Board of Directors** 

Khalid Yacob Matti Ilmari Naakka Mujeeb Rashid Shahid Aziz Siddiqui Shamim Ahmad Khan Syed Aslam Mehdi Syed Hyder Ali

(Chief Executive & Managing Director)

Syed Shahid Ali Tariq Iqbal Khan Towfiq Habib Chinoy (Chairman)

**Advisor** 

Syed Babar Ali

**Company Secretary** 

Adi J. Cawasji

**Executive Committee** 

Syed Hyder Ali - Chairman Mujeeb Rashid - Member Syed Aslam Mehdi - Member Khalid Yacob - Member

**Audit Committee** 

Shamim Ahmad Khan - Chairman

- Member

- Member

- Member

- Secretary

(Non-Executive Director)

Tariq Iqbal Khan (Non-Executive Director)

Syed Shahid Ali

(Non-Executive Director)

Matti Ilmari Naakka

IVIALII IIIIIAII IVAANNA

(Non-Executive Director)

Adi J. Cawasji

**Business Strategy Committee** 

Syed Hyder Ali - Chairman Mujeeb Rashid - Member Syed Aslam Mehdi - Member Khalid Yacob - Member

**System and Technology** 

Committee

Mujeeb Rashid - Chairman Khalid Yacob - Member Suleman Javed - Member Rating Agency: PACRA

**Company Rating:** AA

**Auditors** 

A.F. Ferguson & Co. *Chartered Accountants* 

**Legal Advisors** 

Hassan & Hassan - Lahore Orr, Dignam & Co. - Karachi

**Bankers & Lenders** 

Allied Bank Limited Askari Bank Limited Bank Alfalah Limited Bank Al-Habib Limited Barclays Bank PLC, Pakistan

Citibank N.A.

Deutsche Bank A.G.

Dubai Islamic Bank Pakistan Limited

Faysal Bank Limited Habib Bank Limited

Habib Metropolitan Bank Limited HSBC Bank Middle East Limited

(Formerly The Hongkong & Shanghai Banking Corporation Limited)

International Finance Corporation (IFC)

JS Bank Limited MCB Bank Limited Meezan Bank Limited National Bank of Pakistan NIB Bank Limited

Oman International Bank, S.A.O.G.

Samba Bank Limited

(Formerly Crescent Commercial Bank Limited)
Saudi Pak Commercial Bank Limited

Standard Chartered Bank (Pakistan) Limited The Bank of Tokyo - Mitsubishi UFJ, Limited

The Royal Bank of Scotland Limited (Formerly ABN-AMRO Bank Pakistan Limited)

United Bank Limited

### **Head Office & Works**

Shahrah-e-Roomi, P.O. Amer Sidhu,

Lahore - 54760, Pakistan PABX: (042) 5811541-46

: (042) 5811191-94 Fax : (042) 5811195 : (042) 5820147

### **Kasur Factory**

Bulleh Shah Paper Mills (BSPM) 10-km Kasur Kot Radhakishan Road,

District Kasur, Pakistan

Tel. : (049) 2017051, 2018201

: (049) 2008666 Fax : (049) 2717220-21

## **Karachi Factory**

Plot No. 6 & 6/1, Sector 28, Korangi Industrial Area, Karachi-74900. Pakistan

Tel. : (021) 5045320, 5045310

Fax : (021) 5045330

## **Registered Office & Regional Sales Office**

4th Floor, The Forum Suite No. 416 - 422, G-20, Block 9, Khayaban-e-Jami, Clifton, Karachi-75600, Pakistan

PABX: (021) 5874047-49: (021) 5378650-52

: (021) 5831618, 5833011

Fax : (021) 5860251

### **Regional Sales Office**

2nd Floor, G.D. Arcade 73-E, Fazal-ul-Haq Road, Blue Area, Islamabad-44000, Pakistan

PABX: (051) 2276765

: (051) 2276768 : (051) 2278632 Fax : (051) 2829411

### **Zonal Sales Offices**

C-2, Hassan Arcade Nusrat Road, Multan Cantt. - 60000, Pakistan Tel. & Fax: (061) 4504553

2nd Floor, Sitara Tower, Bilal Chowk, Civil Lines, Faisalabad - 38000, Pakistan

Tel. & Fax: (041) 2629417

### **Uzair Enterprises**

Teer Chowk Bhuta Road, Sukkur - 65200, Pakistan Tel. & Fax: (071) 5616138

#### M. Hamza Traders

15-D Gul Plaza, Opp: Charsadda Bus Stand,

Peshawar-25000, Pakistan Cell : 0344-4448892 Tel. : (091) 2043719

## **Haq Brothers**

Tehsil Road, Jhelum-49600, Pakistan

Cell: 0321-5332095 : 0333-5179706

## **Shares Registrar**

FAMCO Associates (Pvt.) Limited 4th Floor, State Life Building No. 2-A Wallace Road off, I. I. Chundrigar Road, Karachi-74000, Pakistan

## **Web Presence**

www.packages.com.pk

## DIRECTORS' REPORT FOR THE THREE MONTHS ENDED MARCH 31, 2009



The Directors of Packages Limited take pleasure in presenting to its shareholders, the quarterly report together with the un-audited condensed interim financial information of the company for the quarter ended March 31, 2009.

### **Economic Overview**

The year 2009 commenced with negative economic outlook in the shape of energy crisis, political instability, stock market down turn and tighter monetary stance of State Bank of Pakistan. With recent decline in mark up rates, improvement in liquidity position of financial sector and rise in stock market volumes, the economic outlook is positioned as better than it was perceived at the start of the year.

## **Financial and Operational Performance**

Comparison of the un-audited results for the quarter ended March 31, 2009 as against March 31, 2008 is as follows:

	Jan - March 2009	Jan - March 2008
	(Rupees in	million)
Gross sales	3,803	3,343
Net sales	3,209	2,891
EBITDA	9,126	475
Depreciation & amortisation	(273)	(204)
EBIT	8,853	271
Finance costs	(335)	(220)
Other operating expenses	(174)	(6)
Other income	111	30
Earnings before tax	8,455	75

During the first quarter of 2009, your company has achieved an overall sales growth of 13.7% over the corresponding period and has maintained its overall profitability from existing operations consistent with corresponding period. However, due to start-up of phase-2 at Bulleh Shah Paper Mills (BSPM), impact of additional depreciation and finance cost affected operational results of the company. On the export front, revenues have declined during the first quarter as compared to corresponding period due to economic slow down in the international markets; which is expected to improve in the coming months. Investment income of the company has increased as a result of gain amounting to Rs.8,866.75 million realized on disposal of investment in Tetra Pak Pakistan Limited during the period.

The company has successfully completed its second phase of expansion at Bulleh Shah Paper Mills (BSPM) including Paper Machine (PM)-7, Deinking Pulp Plant and Secondary Effluent Treatment. With this capitalization, production capacity of writing and printing paper has increased by 115,000 tonnes per annum.

The production statistics for the period under review along with its comparison with the corresponding period are given below:

	Jan - March 2009	Jan - March 2008
Paper and paperboard produced - tonnes	34,894	35,846
Paper and paperboard converted - tonnes	22,720	24,695
Plastics all sorts converted - tonnes	2,487	2,346

Decline in production and conversion quantities is due to planned machine maintenance shut downs and product mix rationalisation during the current period.

With product optimization of phase-2 in progress, profitability of BSPM is likely to improve and management is fully geared to achieve this in the shortest time.

During the current period, the company has also finalized transactions aimed at achieving optimal capital structure for reducing finance costs and improving shareholder return as follows:

- In January 2009, your company has disposed off its entire shareholding in Tetra Pak Pakistan Limited (TPPL) i.e. 30,800,000 shares representing 44% of paid up capital of TPPL with Tetra Laval Holding and Finances S.A (TLH) against consideration of USD 115 million. Sale proceeds have been utilized in de-leveraging the company through partial prepayment of long-term loans and easing short-term working capital lines that will not only contribute towards bottom line results of the company through saving in finance costs but will also improve its cash flow position as commencement of loan principle repayment has also been deferred up to December 2011.
- In March 2009, company has entered into Shares Subscription Agreement with International Finance Corporation for issuance of 10% local currency cumulative convertible preference shares / convertible stock at the rate of Rs. 190 per share amounting to USD 50 million including conversion of existing USD 30 million foreign currency loan. This will further ease cash flow position and improve profitability of the company.

#### **Future Outlook**

Moving forward, the management has planned to focus on improvement of operational performance particularly BSPM through product and process optimization, reduction in operating costs and improvement in profit margins. We are also targeting further penetration in export markets and enhancing domestic market share in the coming months. With commencement of commercial production of PM-7, the company expects to achieve break-even at its Bulleh Shah Paper Mills (BSPM) operations by end 2009 with profit from operations expected in 2010.

### **Company's Staff and Customers**

We wish to record our appreciation of the commitment of our employees to the company and continued patronage of our customers.

(Towfiq Habib Chinoy)

Chairman

Karachi, April 21, 2009

(Syed Hyder Ali)

Chief Executive & Managing Director

Karachi, April 21, 2009

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## **PACKAGES LIMITED** CONDENSED INTERIM BALANCE SHEET as at March 31, 2009 (Un-audited)

	Note	March 31, 2009 (Rupees in	December 31, 2008 thousand)
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES			
Authorised capital 150,000,000 (2008: 150,000,000) ordinary shares of Rs. 10 each		1,500,000	1,500,000
Issued, subscribed and paid up capital 84,379,504 (2008:84,379,504) ordinary shares of Rs. 10 each Unappropriated profit / (loss) Other components of equity		843,795 6,159,192 15,049,481	843,795 (195,825) 15,624,602
		22,052,468	16,272,572
NON - CURRENT LIABILITIES			
Long-term finances - secured Deferred liabilities	5	7,854,400 2,942,720	12,304,400 840,788
		10,797,120	13,145,188
CURRENT LIABILITIES			
Current portion of long-term finances - secured Finances under mark up arrangements - secured Trade and other payables	5	144,535 2,248,484	550,000 2,587,819 1,461,904
Linkstein at an in the second second		2,393,019	4,599,723
Liabilities directly associated with non-current assets classified as held for sale - advance against sale of shares			1,017,150
		2,393,019	5,616,873
CONTINGENCIES AND COMMITMENTS	6	-	-
		35,242,607	35,034,633

	Note	March 31, 2009	December 31, 2008
ASSETS	Note	(Kupees in	thousand)
NON - CURRENT ASSETS			
Property, plant and equipment Intangible assets	7	17,878,116 215	11,285,293 241
Investment property Capital work-in-progress Investments Long-term loans and deposits Retirement benefits	8	32,005 2,181,326 7,797,364 155,373 127,518	25,294 8,155,239 8,362,485 155,102 127,518
		28,171,917	28,111,172
CURRENT ASSETS			
Stores and spares Stock-in-trade Trade debts		849,373 3,095,857 1,715,140	841,487 3,652,261 1,523,049
Loans, advances, deposits, prepayments and other receivables Cash and bank balances		925,913 484,407	692,076 199,188
		7,070,690	6,908,061
Non-current assets classified as held-for-sale - investment in related party			15,400
		7,070,690	6,923,461
		35,242,607	35,034,633

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Towfiq Habib Chinoy Chairman Syed Hyder Ali Chief Executive & Managing Director

## PACKAGES LIMITED CONDENSED INTERIM PROFIT AND LOSS ACCOUNT

for the three months ended March 31, 2009 (Un-audited)

		Three months ended		
		March 31, 2009	March 31, 2008	
	Note	(Rupees i	n thousand)	
Local sales		3,736,582	3,231,694	
Export sales		66,268	111,482	
		3,802,850	3,343,176	
Less: Sales tax and excise duty		589,445	449,156	
Commission		4,660	3,231	
		594,105	452,387	
		3,208,745	2,890,789	
Cost of sales	9	(3,181,377)	(2,771,512)	
Gross profit		27,368	119,277	
Administrative expenses		(104,406)	(92,249)	
Distribution and marketing costs		(97,387)	(80,764)	
Other operating expenses		(173,612)	(5,586)	
Other operating income		110,843	29,744	
Loss from operations		(237,194)	(29,578)	
Finance costs		(335,302)	(220,427)	
Investment income	13	9,027,513	324,715	
Profit before Tax		8,455,017	74,710	
Taxation		(2,100,000)	(53,000)	
Profit for the period		6,355,017	21,710	
Earnings per share - basic and diluted - Rupees		75.31	0.26	

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Towfiq Habib Chinoy Chairman Syed Hyder Ali Chief Executive & Managing Director

## PACKAGES LIMITED CONDENSED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME

for the three months ended March 31, 2009 (Un-audited)

	Three months ended		
	March 31, 2009	March 31, 2008	
	(Rupees ir	thousand)	
Profit for the period	6,355,017	21,710	
Other comprehensive income			
Available for sale financial assets	(575,121)	(766,342)	
Income tax relating to components of other			
comprehensive income / (loss)	-	-	
Other comprehensive income / (loss) for the period - net of tax	(575,121)	(766,342)	
Total comprehensive income / (loss) for the period	5,779,896	(744,632)	

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Towfiq Habib Chinoy Chairman

Syed Hyder Ali Chief Executive & Managing Director

## PACKAGES LIMITED CONDENSED INTERIM CASH FLOW STATEMENT

for the three months ended March 31, 2009 (Un-audited)

		Three months ended		
		March 31, 2009	March 31, 2008	
	Note	(Rupees i	n thousand)	
Cash flow from operating activities				
Cash generated from / (used in) operations Finance cost paid Taxes paid Payments for accumulating compensated absences	11	1,071,569 (399,830) (44,411) (2,067)	(721,713) (29,511) (38,672) (3,104)	
Net cash generated from / (used in) operating activities		625,261	(793,000)	
Cash flow from investing activities				
Fixed capital expenditure  Net (increase) / decrease in long-term loans and deposits  Proceeds from sale of property, plant and equipment  Dividend received		(755,626) (271) 4,139	(1,099,233) 71,808 3,347 223,139	
Increase in long-term investment Disposal of non-current assets classified as held-for-sale		(10,000) 7,865,000	-	
Net cash generated from / (used in) investing activities		7,103,242	(800,939)	
Cash flow from financing activities				
Repayment of long-term finances - secured Dividend paid		(5,000,000)	(123)	
Net cash used in financing activities		(5,000,000)	(123)	
<b>Net increase / (decrease) in cash and cash equivalents</b> Cash and cash equivalents at the beginning of the period		2,728,503 (2,388,631)	(1,594,062) (299,997)	
Cash and cash equivalents at the end of the period	12	339,872	(1,894,059)	

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Towfiq Habib Chinoy Chairman Syed<sup>l</sup>Hyder Ali Chief Executive & Managing Director Syed Aslam Mehdi

## PACKAGES LIMITED CONDENSED INTERIM STATEMENT OF CHANGES IN EQUITY

for the three months ended March 31, 2009 (Un-audited)

			Other	-		
	Share capital	Unappro- priated profit /(loss)	Share premium	General reserve	Available for sale	Total
	(Ru	p e e s	s i n	t h	0 U S	and)
Balance as on December 31, 2007	733,735	4,326,797	2,986,953	9,333,536	789,751	18,170,772
11,006,022 ordinary shares of Rs. 10 each issued as fully paid bonus shares	110,060	-	(110,060)	-	-	-
Transferred from profit and loss account	-	(4,326,797)	-	4,326,797	-	-
Total comprehensive income / (loss) for the period	-	21,710	-	-	(766,342)	(744,632)
Balance as on March 31, 2008	843,795	21,710	2,876,893	13,660,333	23,409	17,426,140
Total comprehensive income / (loss) for the period	-	(217,535)	-	-	(936,033)	(1,153,568)
Balance as on December 31, 2008	843,795	(195,825)	2,876,893	13,660,333	(912,624)	16,272,572
Total comprehensive income / (loss) for the period	-	6,355,017	-	-	(575,121)	5,779,896
Balance as on March 31, 2009	843,795	6,159,192	2,876,893	13,660,333	(1,487,745)	22,052,468

The annexed notes 1 to 15 form an integral part of this condensed interim financial information.

Towfiq Habib Chinoy Chairman

Syed Hyder Ali Chief Executive & Managing Director Syed Aslam Mehdi

# PACKAGES LIMITED NOTES TO AND FORMING PART OF THE CONDENSED INTERIM FINANCIAL INFORMATION

for the three months ended March 31, 2009 (Un-audited)

## 1. The company and its activities

Packages Limited (The company) is a public limited company incorporated in Pakistan and is listed on Karachi, Lahore and Islamabad Stock Exchanges. It is principally engaged in manufacture and sale of paper, paperboard, packaging materials and tissue products.

## 2. Statement of compliance

This condensed interim financial information is un-audited and is being submitted to members as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of Karachi, Lahore and Islamabad Stock Exchanges. The condensed interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34 "Interim Financial Reporting".

### 3. Significant accounting policies

The accounting policies adopted for the preparation of this condensed interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the company for the year ended December 31, 2008. In accordance with revised International Accounting Standard (IAS) 1 "Presentation of Financial Statements" which is applicable for accounting years beginning on or after January 1, 2009, now 'non-owner changes in equity' have been presented separately as "Condensed Interim Statement of Other Comprehensive Income" thereby separated from owner changes in equity classified under "Condensed Interim Statement of Changes in Equity".

**4.** The provision for taxation for the three months ended March 31, 2009 has been made on an estimated basis.

### 5. Long-term finances - secured

		March 31, 2009	December 31, 2008
These are composed of:	Note	(Rupees in	thousand)
Local currency consortium loan		9,900,000	9,900,000
Local currency other loan Foreign currency loan		600,000 2,354,400	600,000 2,354,400
Foreign currency loan		2,334,400	2,334,400
Less: Partial prepayment of local currency loans	5.1	12,854,400 5,000,000	12,854,400
Less: Current portion shown under current liabilities		7,854,400 -	12,854,400 550,000
Closing Balance		7,854,400	12,304,400

5.1 Company has partially prepaid long-term local currency loans under Waiver and Prepayment Agreement signed on March 06, 2009 with Citi Bank and a consortium of commercial banks led by MCB Bank Limited. As a result of such prepayment, local currency consortium loan has been reduced to Rs. 5,185.714 million repayable in 11 unequal semi annual instalments commencing June 06, 2012 and local currency other loan has been reduced to Rs. 314.286 million repayable in 4 unequal semi annual instalments commencing December 06, 2011.

## 6. Contingencies and commitments

## 6.1 Contingencies

- (i) Claims against the company not acknowledged as debts Rs. 14.460 million (December 31, 2008: Rs. 14.193 million).
- (ii) Against a sales tax refund aggregating Rs. 12.827 million determined by the Sales Tax Officer (STO) on the basis of the orders of the Appellate Assistant Commissioner (AAC) for the assessment years 1977-78 through 1980-81 and recognised in the accounts in 1985, the STO filed an appeal in 1986 with the Income Tax Appellate Tribunal (ITAT) against the Orders of the AAC for these years. The orders of the AAC were based on a decision already given by the ITAT on the company's appeal for application of a lower rate of sales tax on self consumed material for earlier years. Pending the outcome of the appeal filed by STO no adjustment has been made for the refunds recognised in the accounts as the management is of the view that the appeal of the STO will not be upheld by the ITAT.

## 6.2 Commitments in respect of

- (i) Letters of credit and contracts for capital expenditure Rs. 19.674 million (December 31, 2008: Rs. 265.907 million).
- (ii) Letters of credit and contracts other than for capital expenditure Rs. 486.566 million (December 31, 2008: Rs. 280.896 million).
- (iii) The amount of future payments under operating leases and Ijarah financing and the period in which these payments will become due are as follows:

	March 31, 2009	December 31, 2008
	(Rupees in	thousand)
Not later than one year Later than one year and not later than five years Later than five years	165,284 1,245,545 320,561	164,150 1,220,468 386,326
	1,731,390	1,770,944

(iv) Company has entered into Shares Subscription Agreement on March 25, 2009 with International Finance Corporation (IFC) for issuance of 10% cumulative convertible preference shares / convertible stock to IFC upto USD 50 million subject to regulatory and other approvals.

## 7. Property, plant and equipment

		March 31, 2009	December 31, 2008
	Note	(Rupees in	thousand)
Opening book value		11,285,293	10,361,253
Add: Additions during the period	7.1	6,867,773	1,816,964
		18,153,066	12,178,217
Less: Disposals during the period (at book value)		2,052	8,074
Transferred to investment property (at book value)	)	-	619
Depreciation charged during the period		272,898	884,231
		274,950	892,924
Closing book value		17,878,116	11,285,293

## 7.1 Following is the detail of additions during the period

	<b>3</b> 1	March 31, 2009	December 31, 2008
	Dranarty, plant and aquinment	(Rupees in	thousand)
	Property, plant and equipment Freehold land Building on freehold land Plant and machinery Other equipment Furniture and fixtures Vehicles	1,189,606 5,639,748 25,870 3,696 8,853 6,867,773	11,517 522,431 1,207,607 33,170 446 41,793 1,816,964
8.	Capital work-in-progress		
	Civil works Plant and machinery Others	20,646 208,533 37	14,279 16,551 27
	Expansion project:		
	Civil works	63,657	742,994
	Plant and machinery [including in transit Rs. Nil (2008: Rs. 2.400 million)] Advances	1,525,951 -	5,767,935 5,534
	Unallocated expenditure	362,502	1,607,919
		1,952,110	8,124,382
		2,181,326	8,155,239
9.	Cost of sales	Three mon	iths ended
		March 31, 2009	March 31, 2008
		(Rupees ir	ı thousand)
	Opening work-in-process Materials consumed Salaries, wages and amenities Fuel and power Production supplies Sales tax and excise duty Rent, rates and taxes Insurance Repairs and maintenance Packing expenses Depreciation on property, plant and equipment Amortisation on intangible assets Technical fee and royalty Other expenses	205,551 2,014,444 191,381 430,140 90,930 176 39,991 17,139 93,336 18,544 266,677 4 2,535 45,003	117,400 1,580,019 173,880 463,781 74,726 131 568 13,151 96,138 13,479 197,374 60 1,178 42,101 2,773,986
	Less: Closing work-in-process	209,651	123,050
	Cost of goods produced Opening stock of finished goods	3,206,200 1,313,350	2,650,936 627,150
	Cost of goods available for sale Less: Closing stock of finished goods	4,519,550 1,338,173	3,278,086 506,574
		3,181,377	2,771,512

## 10. Transactions with related parties

			nths ended
		March 31, 2009	March 31, 2008
Relationship with the company	Nature of transactions	(Rupees in	thousand)
i. Subsidiaries	Purchase of goods and services Sale of goods and services Dividend income Rental income Management & technical fee received	146,782 3,967 - 2,106 4,799	111,372 3,564 50,659 2,021 6,209
ii. Associated undertakings	Purchase of goods and services Sale of goods and services Insurance premium Insurance claim Rental income Dividend income	75,226 6,336 26,640 531 - 69,532	77,419 679,422 13,997 48,193 6,628 237,564
iii. Other related parties	Purchase of goods and services Sale of goods and services Dividend income Rental expense Rental income Finance costs	37,084 591,161 91,231 - 7,231 47	71,398 17,582 36,492 347 -
iv. Post employment benefit plans	Funds contribution Mark up income on temporary loans	23,942 -	13,003 1,090
v. Key management personnel	Salaries and other employee benefits	14,835	13,518

All transactions with related parties have been carried out on commercial terms and conditions.

## Period-end balances

	March 31, 2009	December 31, 2008		
	(Rupees in thousand			
Receivable from related parties Payable to related parties	397,723 111,847	328,807 68,398		

These are in the normal course of business and are interest free.

## 11. Cash generated from / (used in) operations

Profit before tax         Rupees in thousand)           Adjustments for:         8,455,017         74,710           Depreciation on property, plant and equipment         272,898         203,929           Amortisation on intangible assets         26         117           Depreciation on investment property         424         344           Provision for accumulating compensated absences         5,999         3,600           Gain on sale of non-current assets classified as held for sale Net profit on disposal of property, plant and equipment Finance costs         (2,087)         (2,470)           Net profit before working capital changes         338,754         220,427           Dividend income         (160,763)         (324,715)           Profit before working capital changes         (192,091)         (84,991)           Increase in trade debts         (7,886)         (63,686)           Decrease / (increase) in stock-in-trade         (556,404)         (503,445)           Increase in loans, advances, deposits, prepayments and other receivables         (30,663)         (332,810)           Increase in trade and other payables         712,287         87,277           1,038,051         (897,655)         (721,713)           12. Cash and cash equivalents         484,407         214,754           Cash an	11. Cash yeherateu nom / (useu m) operations		Three months ended		
Profit before tax					
Adjustments for:  Depreciation on property, plant and equipment Amortisation on intangible assets Amortisation on intangible assets Depreciation on investment property Amortisation on investment property Again on sale of non-current assets classified as held for sale Net profit on disposal of property, plant and equipment Finance costs Dividend income Finance costs Dividend income  Effect on cash flow due to working capital changes Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables  1,038,051 1,071,569			(Rupees i	n thousand)	
Depreciation on property, plant and equipment Amortisation on intangible assets			8,455,017	74,710	
Amortisation on intangible assets     Depreciation on investment property     Depreciation on investment property     Provision for accumulating compensated absences     Gain on sale of non-current assets classified as held for sale     Net profit on disposal of property, plant and equipment     Finance costs     Dividend income     Depreciation on sale of non-current assets classified as held for sale     Net profit on disposal of property, plant and equipment     Finance costs     Dividend income     Sala,754     (2,470)     (2,470)     (324,715)  Profit before working capital changes     Increase in trade debts     Increase in trade debts     Increase in stores and spares     Decrease / (increase) in stock-in-trade     Increase in loans, advances, deposits, prepayments     and other receivables     Increase in trade and other payables  10,38,051     (30,663)     712,287     (30,715)  10,38,051     (897,655)     (721,713)  12. Cash and cash equivalents  Cash and bank balances     Finances under mark up arrangements - secured  2484,407     (2,108,813)		and equipment	272,898	203,929	
Provision for accumulating compensated absences Gain on sale of non-current assets classified as held for sale Net profit on disposal of property, plant and equipment Finance costs Dividend income  Profit before working capital changes Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables  Profit before working capital changes Increase in trade and other payables  100,663) 100,663) 100,763)	Amortisation on intangible ass	ets			
Rain on sale of non-current assets classified as held for sale Net profit on disposal of property, plant and equipment Finance costs Dividend income (2,087)   Finance costs (160,763) (224,715)   Frofit before working capital changes					
Net profit on disposal of property, plant and equipment Finance costs Dividend income  Profit before working capital changes Increase in trade debts Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables  Cash and cash equivalents  Cash and bank balances Finances under mark up arrangements - secured  (2,087) (2,470) 328,754 (220,427 (160,763) (324,715)  (192,091) (7,886) (7,886) (63,686) (7,886) (503,445) (63,686) (503,445) (63,686) (721,713)  (897,655) (721,713)				3,600	
Finance costs Dividend income  Profit before working capital changes  Effect on cash flow due to working capital changes Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables  1038,051 1,038,051 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,0721,713				(0.470)	
Dividend income (160,763) (324,715)  Profit before working capital changes 33,518 175,942  Effect on cash flow due to working capital changes Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables (30,663) (332,810) 87,277  1,038,051 (897,655) 1,071,569 (721,713)  12. Cash and cash equivalents  Cash and bank balances Finances under mark up arrangements - secured (144,535) (2,108,813)		rty, piant and equipment			
Profit before working capital changes  Effect on cash flow due to working capital changes Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables  1,038,051 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569 1,071,569					
Effect on cash flow due to working capital changes Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments and other receivables Increase in trade and other payables Increase in trade and other payables  1,038,051 1,071,569	Dividend income				
Increase in trade debts   (192,091)   (84,991)   (63,686)   (63,686)   (63,686)   (503,445)   (503,4	Profit before working capital chan	ges	33,518	175,942	
1,038,051   (897,655)   (721,713)     1,071,569     (721,713)     1,071,569     (721,713)     1,071,569     (721,713)     (721	Increase in trade debts Increase in stores and spares Decrease / (increase) in stock- Increase in loans, advances, d	in-trade	(7,886) 556,404	(63,686) (503,445)	
12. Cash and cash equivalents       484,407       214,754         Cash and bank balances Finances under mark up arrangements - secured       (144,535)       (2,108,813)		ables			
12. Cash and cash equivalents  Cash and bank balances Finances under mark up arrangements - secured  484,407 (144,535) (2,108,813)			1,038,051	(897,655)	
Cash and bank balances Finances under mark up arrangements - secured  484,407 (144,535) (2,108,813)			1,071,569	(721,713)	
Finances under mark up arrangements - secured (144,535) (2,108,813)	12. Cash and cash equivalents				
<b>339,872</b> (1,894,059)		nts - secured			
			339,872	(1,894,059)	

## 13. Investment income

Included in investment income is an amount of Rs. 8,866.750 million representing gain on disposal of investment in Tetra Pak Pakistan Limited (TPPL). Company has disposed off its entire shareholding in TPPL i.e. 30,800,000 shares representing 44% of paid up capital of TPPL under an agreement with Tetra Laval Holding and Finances S.A (TLH) against consideration of USD 115 million.

## 14. Date of authorisation for issue

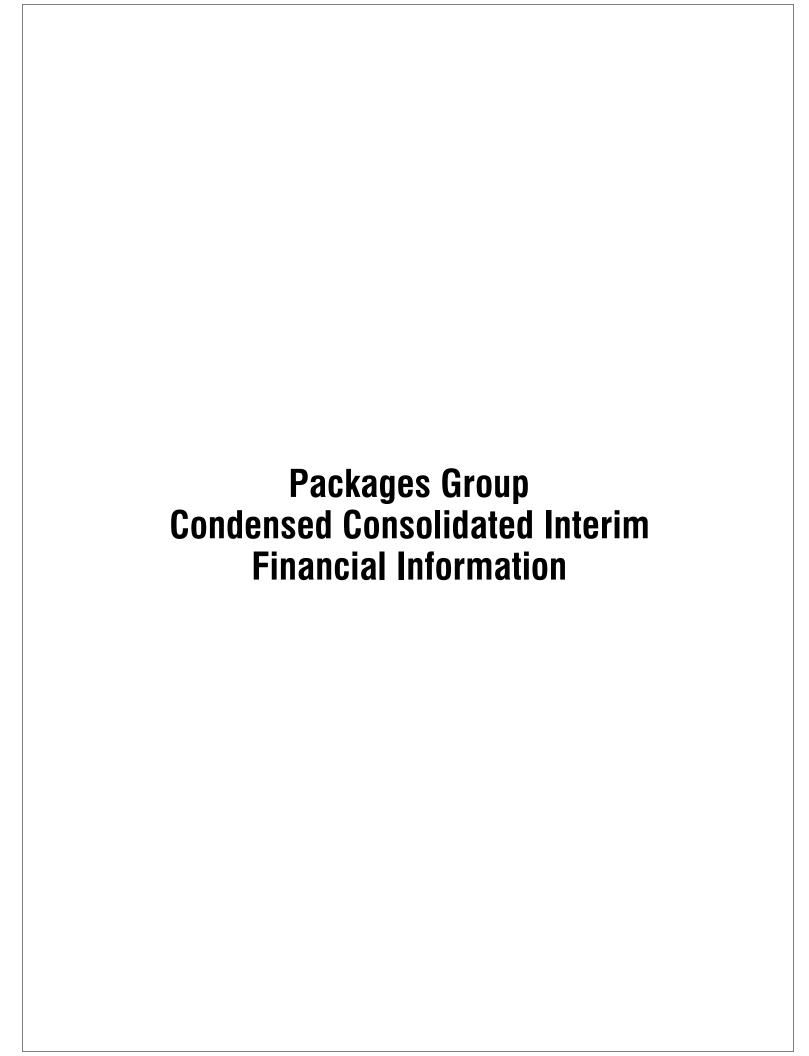
This condensed interim financial information was authorised for issue on April 21, 2009 by the Board of Directors of the company.

### 15. Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

Towfiq Habib Chinoy Chairman

Syed<sup>1</sup>Hyder Ali Chief Executive & Managing Director



## DIRECTORS' REPORT ON THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE THREE MONTHS ENDED MARCH 31, 2009



The directors of Packages Limited are pleased to present the un-audited condensed consolidated interim financial information of the group for the quarter ended March 31, 2009.

## **Group results**

Comparison of the un-audited results for the quarter ended March 31, 2009 as against March 31, 2008 is as follows:

	Jan - March 2009	Jan - March 2008
	(Rupees in	million)
Invoiced sales	4,270	3,747
(Loss) / profit from operations	(165)	39
Share of profit of associates	21	379
Profit before tax	8,391	220

#### **DIC PAKISTAN LIMITED**

DIC Pakistan Limited has shown sales growth of 14.5 % during the first quarter of 2009 over the corresponding period and its sales have reached Rs. 363.9 million. Cumulative effects of increase in raw material consumption and increase in finance costs due to expansion in business have affected the bottom line results of the company. Moving forward, the management is expecting reduction in raw material prices that will enable the company to improve margins in the coming months. The company has embarked upon the process of implementing SAP Enterprise Resource Planning system (ERP) in the current year to further integrate and streamline its processes.

## PACKAGES LANKA (PVT.) LIMITED

Packages Lanka (Pvt.) Limited has shown sales growth of 7.6% during the first quarter of 2009 over the corresponding period. The company is faced with increased fuel and electricity rates but has been able to maintain margins by increasing its market share among the key customers and reduction in costs. The company is confident to maintain its profitability during the current economic pressures and position itself to take advantage when the economic prospects improve.

(Towfiq Habib Chinoy)

Chairman

Karachi, April 21, 2009

(Syed Hyder Ali)

Chief Executive & Managing Director

Karachi, April 21, 2009

## **CONDENSED CONSOLIDATED INTERIM BALANCE SHEET** as at March 31, 2009 (Un-audited)

	Note	March 31, 2009 (Rupees i	December 31, 2008 <b>thousand)</b>
EQUITY AND LIABILITIES			
CAPITAL AND RESERVES			
Authorised capital 150,000,000 (2008: 150,000,000) ordinary shares of Rs. 10 each		1,500,000	1,500,000
Issued, subscribed and paid up capital 84,379,504 (2008: 84,379,504) ordinary shares of Rs. 10 each		843,795	843,795
Un-appropriated profit / (loss) Other components of equity		6,197,527 15,048,582	(61,652) 15,622,089
		22,089,904	16,404,232
NON - CONTROLLING INTEREST		141,703	130,412
NON CURRENT LIABILITIES		22,231,607	16,534,644
NON - CURRENT LIABILITIES	_	7.054.400	10.004.400
Long-term finances - secured Liabilities against assets subject to finance lease Deferred liabilities	5	7,854,400 16,320 3,101,301	12,304,400 18,465 1,006,540
		10,972,021	13,329,405
CURRENT LIABILITIES	_		
Current portion of long-term finances - secured Current portion of liabilities against assets	5	-	550,000
subject to finance lease Finances under mark up arrangements - secured		9,197 762,983	8,718 3,259,035
Trade and other payables		2,294,860	1,588,447
Provision for taxation			6,824
		3,067,040	5,413,024
Liabilities directly associated with non-current assets classified as held-for-sale - advance against sale of shares			1,017,150
	•	3,067,040	6,430,174
CONTINGENCIES AND COMMITMENTS	6		-
		36,270,668	36,294,223

ASSETS	Note	March 31, 2009 (Rupees i	December 31, 2008 thousand)
NON - CURRENT ASSETS			
Property, plant and equipment Intangible assets Investment property Assets subject to finance lease Capital work-in-progress Investments Long-term loans and deposits Retirement benefits	7 8 9	18,195,568 215 6,640 29,563 2,210,492 7,625,667 155,976 127,518 28,351,639	11,600,184 241 6,788 30,454 8,165,283 8,255,412 155,707 127,518 28,341,587
CURRENT ASSETS			
Stores and spares Stock-in-trade Trade debts Loans, advances, deposits, prepayments and other receivables Cash and bank balances		871,819 3,633,221 1,963,278 947,528 503,183	862,048 4,288,551 1,790,189 721,079 215,648
		7,919,029	7,877,515
Non-current assets classified as held-for-sale - investment in related party		7,919,029	75,121 7,952,636
		36,270,668	36,294,223

The annexed notes 1 to 17 form an integral part of this condensed consolidated interim financial information.

Towfiq Habib Chinoy Chairman Syed Hyder Ali Chief Executive & Managing Director

## CONDENSED CONSOLIDATED INTERIM PROFIT AND LOSS ACCOUNT

for the three months ended March 31, 2009 (Un-audited)

		Three months ended		
		March 31, 2009	March 31, 2008	
	Note	(Rupees in	thousand)	
Local sales Export sales		4,196,522 73,344	3,629,988 116,969	
		4,269,866	3,746,957	
Less: Sales tax and excise duty Commission		630,970 5,527	498,392 4,002	
		636,497	502,394	
Cost of sales	10	3,633,369 (3,510,471)	3,244,563 (3,020,615)	
Gross profit Administrative expenses Distribution and marketing costs Other operating expenses Other operating income		122,898 (121,719) (108,082) (175,875) 117,982	223,948 (107,461) (89,845) (9,121) 21,946	
(Loss) / profit from operations Finance costs Investment income Share of profit of associates	14	(164,796) (363,807) 8,898,260 21,130	39,467 (234,989) 36,492 379,346	
Profit before tax Taxation		8,390,787 (2,120,745)	220,316 (194,962)	
Profit for the period Non-controlling interest		6,270,042 (10,863)	25,354 (15,533)	
Equity holders of the parent		6,259,179	9,821	
Combined earnings per share - basic and diluted - Rupees		74.18	0.12	

The annexed notes 1 to 17 form an integral part of this condensed consolidated interim financial information.

Towfiq Habib Chinoy Chairman Syed<sup>1</sup>Hyder Ali Chief Executive & Managing Director

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF OTHER COMPREHENSIVE INCOME

for the three months ended March 31, 2009 (Un-audited)

	Three months ended		
	March 31, 2009	March 31, 2008	
	(Rupees in	thousand)	
Profit for the period	6,270,042	25,354	
Other comprehensive income			
Exchange differences on translating foreign operations Available for sale financial assets Income tax relating to components of other comprehensive income / (loss)	2,042 (575,121)	4,755 (766,342)	
Other comprehensive income / (loss) for the period -net of tax	(573,079)	(761,587)	
Total comprehensive income / (loss) for the period	5,696,963	(736,233)	
Non-controlling interest	(11,291)	(16,528)	
Equity holders of the parent	5,685,672	(752,761)	

The annexed notes 1 to 17 form an integral part of this condensed consolidated interim financial information.

Towfiq Habib Chinoy Chairman Syed<sup>1</sup>Hyder Ali Chief Executive & Managing Director

## CONDENSED CONSOLIDATED INTERIM CASH FLOW STATEMENT

for the three months ended March 31, 2009 (Un-audited)

		Three mor	Three months ended			
		March 31, 2009	March 31, 2008			
	Note	(Rupees in	thousand)			
Cash flow from operating activities						
Cash generated from / (used in) operations Finance costs paid Taxes paid Payments for accumulating compensated absences	12	1,230,381 (444,842) (66,025) (6,580)	(694,696) (43,885) (55,170) (3,228)			
Net cash generated from / (used in) operating activities		712,934	(796,979)			
Cash flow from investing activities						
Fixed capital expenditure  Net (increase) / decrease in long-term loans and deposits  Proceeds from sale of property, plant and equipment  Dividend received  Increase in long-term investment  Disposal of non-current assets classified as held-for-sale		(787,064) (269) 4,652 - (10,000) 7,865,000	(1,112,857) 71,862 4,161 172,479 -			
Net cash generated from / (used in) investing activities		7,072,319	(864,355)			
Cash flow from financing activities						
Repayment of long-term finances - secured Payment of finance lease liabilities Dividend paid Dividend paid to non-controlling interest-holders		(5,000,000) (1,666) - -	(2,356) (107) (123) (41,479)			
Net cash used in financing activities		(5,001,666)	(44,065)			
Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period		2,783,587 (3,043,387)	(1,705,399) (573,733)			
Cash and cash equivalents at the end of the period	13	(259,800)	(2,279,132)			
Payment of finance lease liabilities Dividend paid Dividend paid to non-controlling interest-holders  Net cash used in financing activities  Net increase / (decrease) in cash and cash equivalents Cash and cash equivalents at the beginning of the period	13	(1,666) - - (5,001,666) 2,783,587 (3,043,387)	(107) (123) (41,479) (44,065) (1,705,399) (573,733)			

The annexed notes 1 to 17 form an integral part of this condensed consolidated interim financial information.

Towfiq Habib Chinoy Chairman

Syed<sup>l</sup>Hyder Ali Chief Executive & Managing Director Syed Aslam Mehdi

## CONDENSED CONSOLIDATED INTERIM STATEMENT OF CHANGES IN EQUITY

for the three months ended March 31, 2009 (Un-audited)

			Other components of equity						
	Share capital	Unappro- priated profit	Share premium	General reserve	Exchange difference	Available for sale	Total	Non controlling interest	Total
	( R	u p	e e	s i	n	t h	o u s	a n	d )
Balance as on December 31, 2007	733,735	4,830,239	2,986,953	9,333,536	(32,249)	789,751	18,641,965	129,365	18,771,330
Final dividend for the year ended December 31, 2007 Rs. 15 per share	-	-	-	-	-	-	-	(41,479)	(41,479)
11,006,022 ordinary shares of Rs. 10 each issued as fully paid bonus shares	110,060	-	(110,060)	-	-	-	-	-	
Transferred from profit and loss account	-	(4,326,797)	-	4,326,797	-	-	-	-	
Total comprehensive income / (loss) for the period	-	9,821	-	-	3,760	(766,342)	(752,761)	16,528	(736,233)
Balance as on March 31, 2008	843,795	513,263	2,876,893	13,660,333	(28,489)	23,409	17,889,204	104,414	17,993,618
Interim dividend for the seven months ended July 31, 2008 Rs. 6.50 per share	-	-	-	-	-	-	-	(17,975)	(17,975)
Total comprehensive income / (loss) for the period	-	(574,915)	-	-	25,976	(936,033)	(1,484,972)	43,973	(1,440,999)
Balance as on December 31, 2008	843,795	(61,652)	2,876,893	13,660,333	(2,513)	(912,624)	16,404,232	130,412	16,534,644
Total comprehensive income / (loss) for the period	-	6,259,179	-	-	1,614	(575,121)	5,685,672	11,291	5,696,963
Balance as on March 31, 2009	843,795	6,197,527	2,876,893	13,660,333	(899)	(1,487,745)	22,089,904	141,703	22,231,607

The annexed notes 1 to 17 form an integral part of this condensed consolidated interim financial information.

Towfiq Habib Chinoy Chairman Syed<sup>1</sup>Hyder Ali Chief Executive & Managing Director

## NOTES TO AND FORMING PART OF THE CONDENSED CONSOLIDATED INTERIM FINANCIAL INFORMATION

for the three months ended March 31, 2009 (Un-audited)

- 1. This condensed consolidated interim financial information is un-audited and is being submitted to members as required by section 245 of the Companies Ordinance, 1984 and the listing regulations of the Karachi, Lahore and Islamabad Stock Exchanges.
- 2. This condensed consolidated interim financial information has been prepared in accordance with the requirements of the International Accounting Standard (IAS) 34, "Interim Financial Reporting".
- 3. The accounting policies adopted for the preparation of this condensed consolidated interim financial information are the same as those applied in the preparation of preceding annual published financial statements of the group for the year ended December 31, 2008. In accordance with revised International Accounting Standard (IAS) 1 "Presentation of Financial Statements" which is applicable for accounting years beginning on or after January 1, 2009, now 'non-owner changes in equity' have been presented separately as "Condensed Consolidated Interim Statement of Other Comprehensive Income" thereby separated from owner changes in equity classified under "Condensed Consolidated Interim Statement of Changes in Equity".
- **4.** The provision for taxation of the parent company for the three months ended March 31, 2009 has been made on an estimated basis.

## 5. Long-term finances - secured

		March 31, 2009	December 31, 2008
	Note	(Rupees in	thousand)
These are composed of:			
Local currency consortium loan		9,900,000	9,900,000
Local currency other loan		600,000	600,000
Foreign currency loan		2,354,400	2,354,400
		12,854,400	12,854,400
Less: Partial prepayment of local currency loans	5.1	5,000,000	
		7,854,400	12,854,400
Less: Current portion shown under current liabilities		-	550,000
Closing Balance		7,854,400	12,304,400

5.1 Parent company has partially prepaid long-term local currency loans under Waiver and Prepayment Agreement signed on March 06, 2009 with Citi Bank and a consortium of commercial banks led by MCB Bank Limited. As a result of such prepayment, local currency consortium loan has been reduced to Rs. 5,185.714 million repayable in 11 unequal semi annual instalments commencing June 06, 2012 and local currency other loan has been reduced to Rs. 314.286 million repayable in 4 unequal semi annual instalments commencing December 06, 2011.

## 6. Contingencies and commitments

## 6.1 Contingencies

- (i) Claims against the group not acknowledged as debts Rs. 14.460 million (December 31, 2008: Rs. 14.193 million).
- (ii) Against a sales tax refund aggregating Rs. 12.827 million determined by the Sales Tax Officer (STO) on the basis of the orders of the Appellate Assistant Commissioner (AAC) for the assessment years 1977-78 through 1980-81 and recognised in the financial statements in 1985, the STO filed an appeal in 1986 with the Income Tax Appellate Tribunal (ITAT) against the Orders of the AAC for these years. The orders of the AAC were based on a decision already given by the ITAT on the parent company's appeal for application of a lower rate of sales tax on self consumed material for earlier years. Pending the outcome of the appeal filed by STO no adjustment has been made for the refunds recognised in the financial statements as the management is of the view that the appeal of the STO will not be upheld by the ITAT.

## 6.2 Commitments in respect of

- (i) Letters of credit and contracts for capital expenditure Rs. 19.674 million (December 31, 2008: Rs. 292.347 million).
- (ii) Letters of credit and contracts other than for capital expenditure Rs. 545.715 million (December 31, 2008: Rs. 319.416 million).
- (iii) The amount of future payments under operating leases and Ijarah financing and the period in which these payments will become due are as follows:

  March 31

  December 31

	2009	2008	
	(Rupees in thousand)		
Not later than one year	165,284	171,057	
Later than one year and not later than five years	1,245,545	1,222,353	
Later than five years	320,561	386,327_	
	1,731,390	1,779,737	

(iv) Parent company has entered into Shares Subscription Agreement on March 25, 2009 with International Finance Corporation (IFC) for issuance of 10% cumulative convertible preference shares / convertible stock to IFC upto USD 50 million subject to regulatory and other approvals.

### 7. Property, plant and equipment

		March 31, 2009	December 31, 2008
	Note	(Rupees in	thousand)
Opening book value		11,600,184	10,636,868
Add: Additions during the period Exchange adjustment on opening cost	7.1	6,882,820 5,585	1,866,784 76,419
		6,888,405	1,943,203
		18,488,589	12,580,071
Less: Disposals during the period (at book value) Depreciation charged during the period Exchange adjustment on opening		2,237 287,401	10,653 924,718
accumulated depreciation		3,383	44,516
		293,021	979,887
		18,195,568	11,600,184

7.1	Following is the detail of additions during the period			
			March 31, 2009	December 31, 2008
	Property plant and equipment	Note	(Rupees in	thousand)
	Property, plant and equipment Freehold land Building on freehold land Plant and machinery Other equipment Furniture and fixtures Vehicles		1,196,742 5,643,615 26,063 4,379 12,021 6,882,820	11,517 522,431 1,240,236 40,919 2,240 49,441 1,866,784
8.	Capital work-in-progress			1,000,704
	Civil works		20,646	16,975
	Plant and machinery [including in transit Rs. Nil (2008: Rs. 7.833 million)] Others		237,699 37	25,421 27
	Expansion project:			
	Civil works Plant and machinery [including in transit		63,657	741,472
	Rs. Nil (2008: Rs. 2.400 million)] Advances		1,525,951	5,767,935 5,534
	Unallocated expenditure		362,502	1,607,919
			1,952,110	8,122,860
			2,210,492	8,165,283
9.	Investments			
	These represent long-term investments in:			
	Equity instruments of associated companies Others	9.1 9.3	3,319,785 4,305,882	3,384,409 4,871,003
			7,625,667	8,255,412
9.1	In equity instruments of associated companies			
	Cost Post acquisition (loss) / profit brought forward		3,758,386 (373,977)	3,773,785 135,933
			3,384,409	3,909,718
	Profit / (loss) for the period before taxation Provision for taxation		21,130 (16,222)	(226,597) (78,507)
			4,908	(305,104)
			3,389,317	3,604,614
	Less: Dividend received during the period Investment classified as held-for-sale		69,532	145,084 75,121
			69,532	220,205
	Closing balance	9.2	3,319,785	3,384,409

9.2 In equity instruments of associated companies		
	March 31, 2009	December 31, 2008
Quoted	(Rupees in thousand)	
IGI Insurance Limited		
6,354,412 (2008: 6,354,412) fully paid ordinary shares of Rs. 10 each Market value - Rs. 411.575 million (2008: Rs. 732.473 million)	1,110,888	1,141,310
Tri-Pack Films Limited 10,000,000 (2008: 10,000,000) fully paid ordinary shares of Rs. 10 each Market value - Rs. 984.500 million (2008: Rs. 1,246.400 million)	2,165,342	2,197,782
IGI Investment Bank Limited 4,610,915 (2008: 4,610,915) fully paid ordinary shares of Rs. 10 each Market value - Rs. 14.617 million		45.04
(2008: Rs. 14.524 million)	43,555	45,317
	3,319,785	3,384,409
9.3 Others		
Quoted		
Nestle Pakistan Limited 3,649,248 (2008: 3,649,248) fully paid ordinary shares of Rs. 10 each	4,291,151	4,866,272
Unquoted		
Tetra Pak Pakistan Limited 1,000,000 (2008: Nil) fully paid non-voting ordinary shares of Rs. 10 each	10,000	-
Pakistan Tourism Development Corporation Limited 2,500 (2008: 2,500) fully paid ordinary shares of Rs. 10 each	25	25
Orient Match Company Limited 1,900 (2008: 1,900) fully paid ordinary shares of Rs. 100 each	-	-
Coca-Cola Beverages Pakistan Limited		
500,000 (2008: 500,000) fully paid ordinary shares of Rs. 10 each	4,706	4,706
	4,305,882	4,871,003

Nestle Pakistan Limited and Coca-Cola Beverages Pakistan Limited are associated undertakings under the Companies Ordinance, 1984. However, for the purpose of measurement, these have been classified as available for sale investments as the group does not have a significant influence over their operations.

## 10. Cost of sales

Cost of sales	Three months ended		
	March 31, 2009	March 31, 2008	
	(Rupees in thousand)		
Opening work-in-process	301,323	169,391	
Materials consumed	2,253,037	1,765,628	
Salaries, wages and amenities	210,286	188,550	
Fuel and power	442,576	474,175	
Production supplies	94,284	77,692	
Sales tax and excise duty	176	131	
Rent, rates and taxes	41,040	909	
Insurance	17,671	13,538	
Repairs and maintenance	100,837	103,699	
Packing expenses	25,751	20,573	
Depreciation on property, plant and equipment	276,762	205,759	
Amortisation on intangible assets	4	60	
Technical fee and royalty	11,358	8,985	
Travelling and conveyance	830	445	
Other expenses	47,070	44,946	
	3,823,005	3,074,481	
Less: Closing work-in-process	303,824	172,608	
Cost of goods produced	3,519,181	2,901,873	
Opening stock of finished goods	1,371,795	662,771	
Cost of goods available for sale	4,890,976	3,564,644	
Less: Closing stock of finished goods	1,380,505	544,029	
	3,510,471	3,020,615	

## 11. Transactions with related parties

		Three months ended	
		March 31, 2009	March 31, 2008
Relationship	Nature of transactions	(Rupees in	thousand)
<b></b>			
i. Associated undertakings	Purchase of goods and services	104,889	101,537
	Sale of goods and services	6,336	707,096
	Insurance premium	26,640	13,997
	Insurance claim	531	48,193
	Dividend income	69,532	237,564
	Rental income	-	6,628
	Royalty & technical fee paid	8,823	7,807
ii. Other related parties	Purchase of goods and services	37,084	71,398
	Sale of goods and services	591,161	17,582
	Finance costs	47	-
	Dividend income	91,231	36,492
	Rental expense	-	347
	Rental income	7,231	-
iii. Post employment			
benefit plans	Funds contribution	25,397	13,445
	Mark up income on temporary loans	-	1,090
iv. Key management			
personnel	Salaries and other employee benefits	17,088	15,252

All transactions with related parties have been carried out on commercial terms and conditions.

## **Period-end balances**

2009	March 31, Decembe 2009 2008 (Rupees in thousand	
Receivable from related parties 379,81 Payable to related parties 61,41		334,761 22,452

These are in the normal course of business and are interest free.

12. Cash generated from / (used in) operations	Three months ended	
	March 31, 2009	March 31, 2008
	(Rupees in	thousand)
Profit before tax Adjustments for:	8,390,787	220,316
Depreciation on property, plant and equipment Amortisation on intangible assets Depreciation on investment property	287,401 26 148	213,897 116 149
Depreciation on assets subject to finance lease Gain on sale of non-current assets classified as held-for-sale	891 (8,807,029)	-
Provision for accumulating compensated absences and staff gratuity Exchange adjustments Profit on disposal of property, plant and equipment Finance costs Dividend income from other investments Share of profit from associated companies	6,580 4,244 (2,415) 363,807 (91,231) (21,130)	4,047 9,827 (2,489) 234,989 (36,492) (379,346)
Profit before working capital changes	132,079	265,014
Effect on cash flow due to working capital changes		
Increase in trade debts Increase in stores and spares Decrease / (increase) in stock-in-trade Increase in loans, advances, deposits, prepayments	(173,089) (9,771) 655,330	(109,708) (67,169) (604,912)
and other receivables Increase in trade and other payables	(16,247) 642,079	(327,191) 149,270
	1,098,302	(959,710)
	1,230,381	(694,696)
13. Cash and cash equivalents		
Cash and bank balances Finances under mark up arrangements - secured	503,183 (762,983)	233,545 (2,512,677)
	(259,800)	(2,279,132)
44		

## 14. Investment income

Included in investment income is an amount of Rs. 8,807.029 million representing gain on disposal of investment in Tetra Pak Pakistan Limited (TPPL). Parent company has disposed off its entire shareholding in TPPL i.e. 30,800,000 shares representing 44% of paid up capital of TPPL under an agreement with Tetra Laval Holding and Finances S.A (TLH) against consideration of USD 115 million.

## 15. Detail of subsidiaries

Name of the subsidiaries	Accounting year end	Percentage of holding	Country of incorporation
Packages Lanka (Private) Limited	December 31	79.07%	Sri Lanka
DIC Pakistan Limited	December 31	54.98%	Pakistan
Packages Construction (Private) Limited	December 31	99.99%	Pakistan

## 16. Date of authorization for issue

This condensed consolidated interim financial information was authorised for issue on April 21, 2009 by the Board of Directors of the parent company.

## 17. Corresponding figures

Corresponding figures have been re-arranged, wherever necessary, for the purposes of comparison. However, no significant re-arrangements have been made.

Towfiq Habib Chinoy Chairman

Syed<sup>1</sup>Hyder Ali Chief Executive & Managing Director 

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